Topics in Sustainable Finance: ESG and SDGs

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Sustainable Development Reports



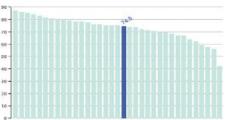


to

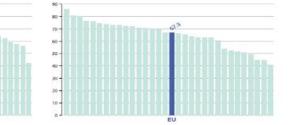
SDG Dashboards (Global/Regional/National)

SUSTAINABLE DEVELOPMENT Chapters Rankings Interactive Map Country Profiles Data Explorer Downloads & Materials 🖡 🌢 REPORT **EUROPEAN UNION** V Overall Performance Performance by SDG Greece 100 Status of SDG -0 Targets (%) 90-Index Rank OECD member 80-70-80-POLICY EFFORTS OVERVIEW INDICATORS Index Score 50-40-30-20-Warcasing SDG Index Rank SDG Index Score Spillover Score Limited progress 10-Achieved or on track insufficient data 32/163 76.8 72.8 SDG Dashboards and Trends SDG Dashboards and Trends Click on a goal to view more information 3 GOOD HEALTH AND WELL-BEIN HUNGER 7 Ŵ**ŧ**ŧŧ ~~ Т -Major challenges Significant challenges Challenges remain Information unavailable SDG achieved 7 AFFORDABLE AND CLEAN ENERGY 8 DECENT WORK AND ECONOMIC GROWTH INDUSTRY, INNOVATI AND INFRASTRUCTUR Decreasing 🔶 Stagnating 🏓 Moderately improving 🛛 🛧 On track or maintaining SDG achievement 🛛 🖷 Information unavailable 7 7 Notes: The full title of Goal 2"Zero Hunger" is "End hunger, achieve food security and improved nutrition and promote sustainable agriculture" -Q ĩ The full title of each SDG is available at: https://sustainabledevelopment.un.org/topics/sustainabledevelopmentgoals Detailed results and methodology available online at https://www.sdgindics.org/EU Leave No One Behind Index v Spillover Index 13 CLIMATE ACTION 14 LIFE BELOW WATER 15 INFE ON LAND

100 (best) to 0 (worst)



100 (best) to 0 (worst)



Dashboards: 🔵 SDG achieved 😑 Challenges remain 🛑 Significant challenges remain 🔴 Major challenges remain 🔘 Information unavailable Trends: 🛧 On track or maintaining SDG achievement 😕 Moderately improving 🔶 Stagnating 🕹 Decreasing 🔹 Trend information unavailable Alliance of Excellence for

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CONSUMPTION

Research and Innovation on Aephoria

AND PRODUCTIO

5 GENDER EQUALITY

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17 PARTNERSHIPS FOR THE GOALS

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QUALITY Education

INEQUALITIES

16 PEACE, JUSTIC AND STRONG



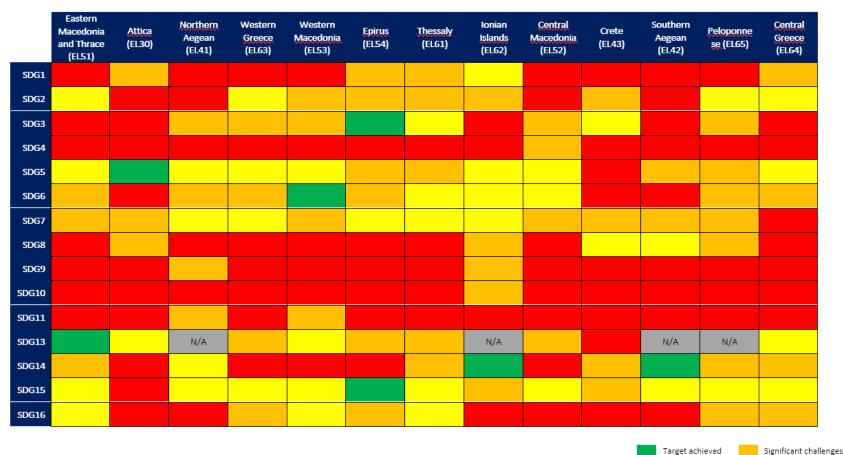


Progress at Subnational -NUTS2 Level - Greece

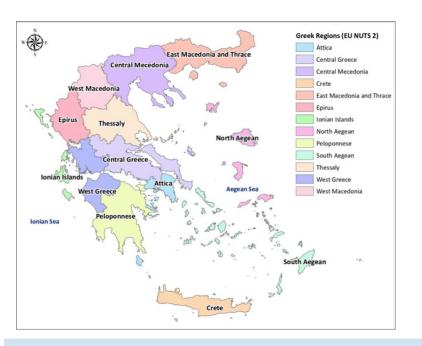
Minor challenges

Major challenges

Table 3 The SDGs heat map for the Greek regions



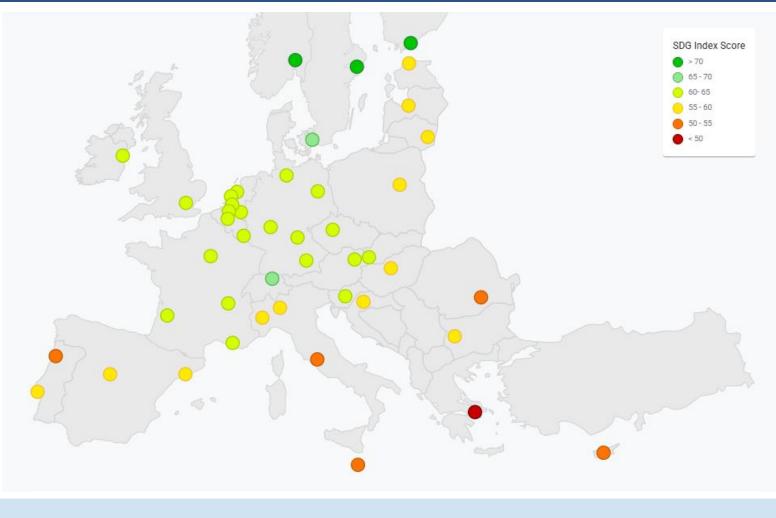
- SDG Indicators at Subnational Level
- 13 Greek Administrating Distincts







Progress at Subnational – Functional Urban Areas – EU Cities



- SDG Indicators at FUA Level
- 47 EU Cities

Current Assessr	nent – SDG Dasł	nboard			
1 ^{no} ₽overty ₩₩₩₩₩₩	2 ZERO HUNGER	3 GOOD HEALTH AND WELL-BEING	4 quality Education	5 GENDER QUALITY	Rating SDG achieved Challenges remain Significant challenges remain Major challenges remain Data missing
6 CLEAN WATER AND SANITATION	7 AFFORDABLE AND CLEANENERGY	8 DECENT WORK AND ECONOMIC GROWTH	9 INDUSTRY INNOVATION AND INFRASTRUCTURE	10 REDUCED INEQUALITIES	
11 SUSTAINABLE CITIES AND COMMUNITIES	12 RESPONSIBLE CONSUMPTION AND PRODUCTION	13 CLIMATE	15 LIFE ON LAND	16 PEACE, JUSTICE AND STRONG INSTITUTIONS	

Performance by indicator

5 GENDER EQUALITY	Gender equality 66	
I I I I I I I I I I	Gender wage gap (% male wage)	15.78 🔴
+	Women in regional assemblies (%)	N/A 🌑
score 66	Gender gap in unemployment (%)	2.7 ●





Progress at Institution/University Level

Research on the SDGs Interdisciplinary and transdisciplinary research Innovations and solutions National & local implementation Capacity building for research



Education for sustainable development Jobs for implementing the SDGs Capacity building Mobilising young people

Athens University of Economics and Business

Machine Learning Approaches to Map

- Research output
- Course Outlines
- ESGs (Governance Criteria)
- Outreach (Events and News)

Identify Gaps in the implementation of the SDGs

at the University Level.



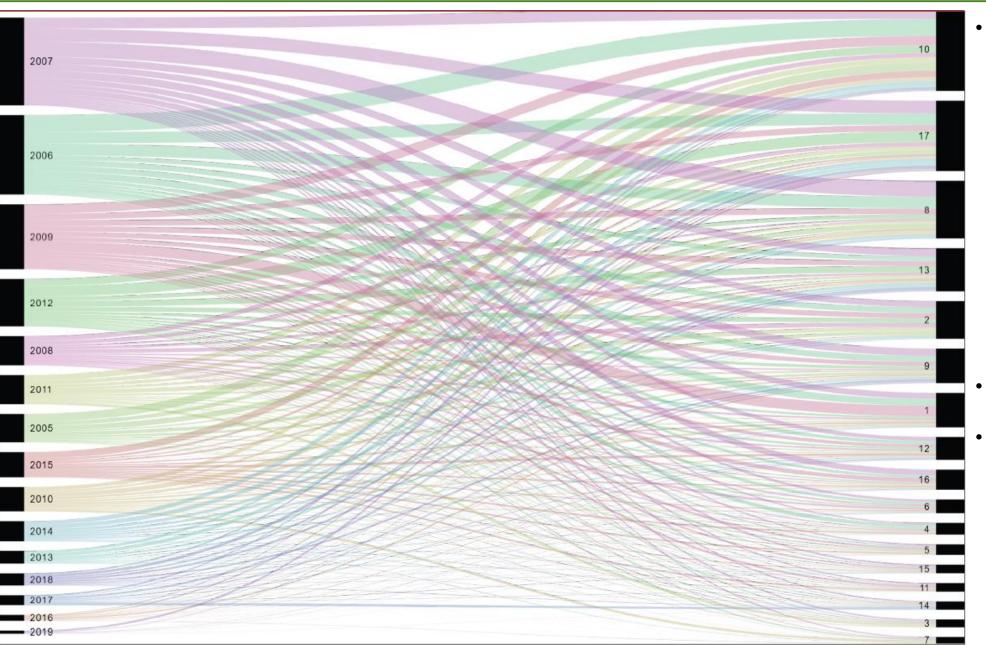


Public engagement Cross-sectoral dialogue and action Policy development and advocacy Advocacy for sector role Demonstrate sector commitment

Governance and operations aligned with SDGs Incorporate into university reporting

Research





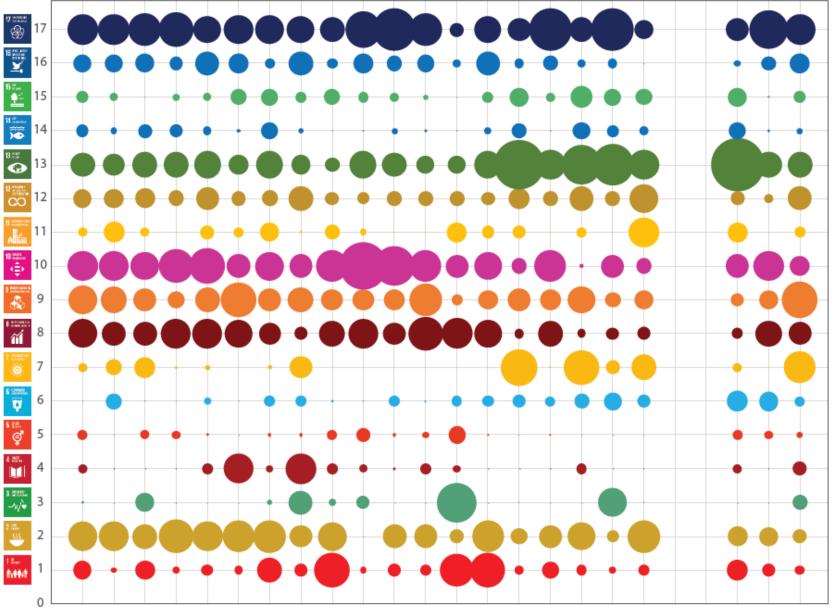
- Publications (abstract, introduction, conclusions)
 (google scholar, research gate, MODIP, scopus, pixida)
 a) Published
 Papers/working papers
 b) Conference presentation
 / Conference proceedings
 c) Journal article (maybe to add weights for some journals)
 d) Report
 e) Book
- By Year, to quantify progress
- Weight denotes relevant importance – *Machine / Deep Learning Techniques* to map research material to SDGs





Education





- SDG Reporting by Uni Department
- Based on Mappings with Course Outlines, Seminars, SDG Capacity Building Activities.
- Weight denotes relevant importance – *Machine / Deep Learning Techniques* to map Education material to SDGs





1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018

Operations & Governance

OIKONOMIKO MANENIETHMIO AGHNON



- KPIs to Rank Operations and Activities by SDG as in the provided *pool of actions* in UNSDSN <u>guide</u>
- Report by University organisational units.





External Leadership / Outreach



- Map News/ Announcements / Activities to SDGs.
- Distance Measures relative importance

ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS

• Map University Networks

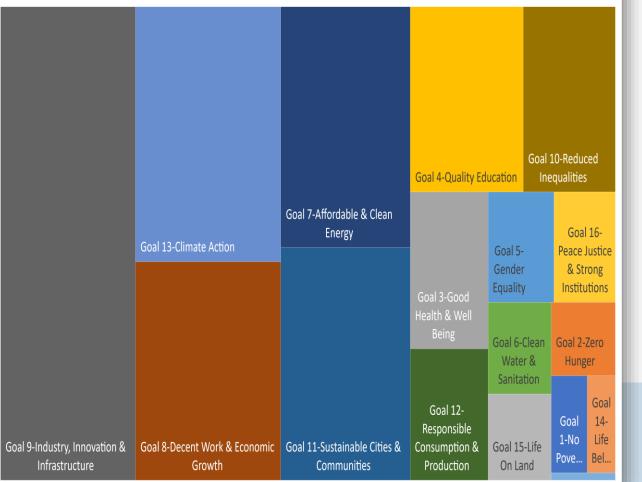




SDGs Budgets & Investment Plans

Sustainability Assessment of the National Recovery & Resilience Plans 7 South European Member States Bulgaria, Croatia, Cyprus, Greece, Italy, Slovenia and Spain

Allocation of Recovery Budgets of 7 South European Countries (€172 billion, 50% of total EU Recovery Grants)



- All SDGs are addressed by most EU countries, albeit to different degrees.
- SDGs mostly covered, in terms of the number of stimulus measures and budget allocated, are not always those on which countries face the biggest sustainability challenges (according to UN SDSN SDR 2021).
- Although several European nations demonstrate relatively poor performance on transforming food systems and diets and biodiversity goals, these challenges have received lower attention in national RRPs than those of other SDGs like green energy, electrification of transport, and energy efficiency measures.
- Call for increased attention of EU nations to these topics through other post-pandemic public and private investments.



EU Financing – H2020

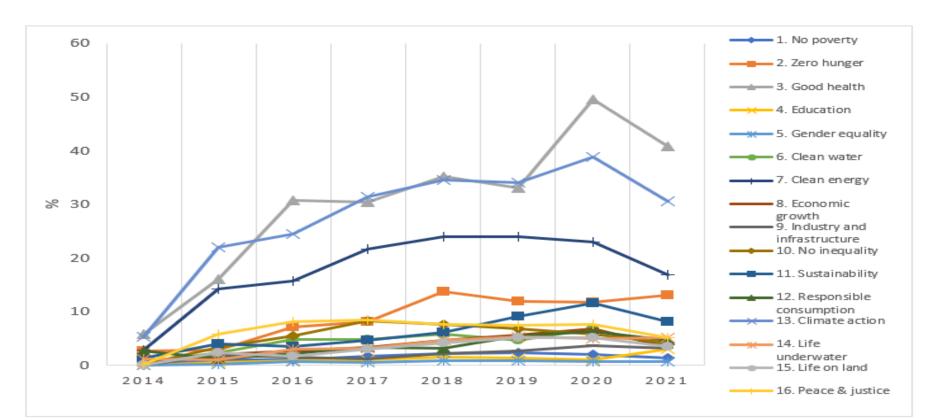
RIO MARKERS is the OECD system to classify projects on Sustainable Development, Climate Change and Biodiversity

- RIO MARKERS Classification System refers to a discrete 0%-40%-100% score assigned by EC officials at the Project and Topic Level: (0%) not targeted, (40%) a significant objective, (100%) a principal objective of the action.
- The values are attributed according to the extent to which the themes are explicitly addressed at the level of problem analysis (context); objectives and results; and activities.
- Fixed percentages of the overall budget are considered to be relevant for the respective themes. The EU has decided to use 0%, 40% and 100%, respectively.



Effectiveness of EU Funds Allocated in H2020

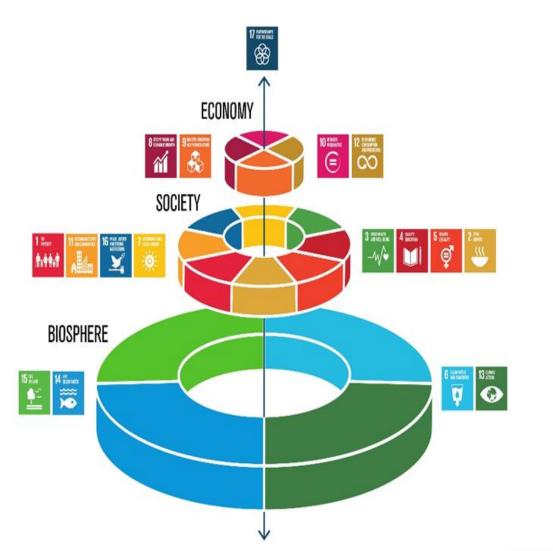
FIGURE 7.11. SDCCB SDG FLAGGED KPIS - % FWCI WEIGHTED EU CONTRIBUTION PER SDG



- Impact of European research financing to the production of Scientific Research on SDGs
- Map the outputs of H2020 (Deliverables, Publications, Papers, Patents etc.) to SDGs
- These Metrics can be used to measure Impact/ Effectiveness VS Rio Markers (Based on the Intention)



ESG/ SDG Footprint - Companies



AE4RIA Metrix

- Integrate SDGs into the Corporate Sustainability Reporting (CSR)
- Decision Making Tools and Models to Accelerate the Transition

Environment

Company's impact (at supply chain level) on the natural environment and its response to the challenge of climate change (greenhouse gas missions, energy consumption, generation and e of renewable energy, biodiversity and habitat, impact on water resources and deforestation, Jlution, efficient use of resources, the reduction and management of waste)

Soci

Company's interaction with workers, other stakeholders and the communities in which it operates and the role of the Company in society including: workplace policies ethical/responsible ourcing and social aspects and labour standards of the supply chain, and engagement with and contribution to the broader community through social projects and charitable donations.

Governance:

The ethical conduct of the Company's business including its corporate governance framework, business ethics, policies, code of conduct and the transparency of non-financial reporting.



Connection between ESG and Financial performance

MDPI



Proceedings The Impact of ESG performance on the Financial Performance of European Area Companies: An empirical examination ⁺

ICSD 2021

Prof. Dr Phoebe Koundouri¹, Prof. Dr Nikitas Pittis² and Angelos Plataniotis³

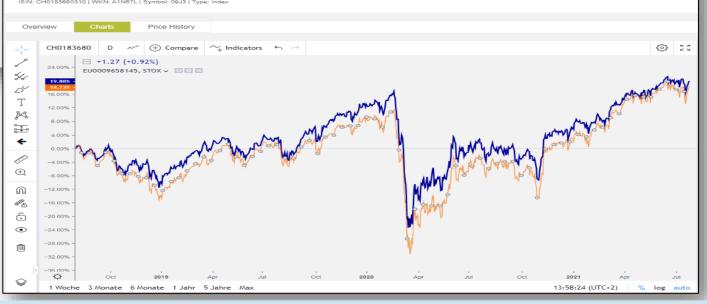
- ¹ Professor and Director of ReSEES Research Laboratory, Athens University of Economics and Business; Director of Sustainable Development Unit and EIT Climate-KIC Hub Greece, Athena RC; Fellow World Academy of Art and Science; President-Elect of the European Association of Environmental and Resource Economists; Co-chair UN SDSN Europe; pkoundouri@aueb.gr
- ² Professor in Financial Econometrics at the Department of Banking and Financial Management of the University of Piraeus; npittis@unipi.gr
- ³ Insurance Supervisor at Bank of Greece, Ph.D. candidate in Economics (NKUA), ACCA (UK), M.Sc. in Economics and Finance, M.Sc. in Bioinformatics and Neuroinformatics, angplat@yahoo.gr
- * Correspondence: angplat@yahoo.gr; Tel.: +306947180383
- + Presented at the ICSD 2021: 9th International Conference on Sustainable Development, Virtual, 20-21 September 2021.

A good ESG performance generally implies a good financial performance as well;

Further, we noticed that in general:

- A good ESG performance is associated with a lower Beta (lower systemic risk);
- Better ESG performers demonstrate improved profit margins, but this of course depends on the business sector;
- High ESG performance is positively correlated with Profitability (both in terms of 'Return-on-Assets (RoA)' and Return-on-Equity (RoE))

STOXX Europe ESG Leaders 50





Definition of ESG

ESG

is a generic term used by investors to refer to the factors that can affect a company's ability to create long-term value. It also refers to intangible assets.



- ESG grew out of investment philosophies clustered around sustainability and, thereafter, **socially responsible** ٠ investing.
- Early efforts focused on "screening out" (that is, excluding) companies from portfolios largely due to environmental, social or governance concerns, while more recently ESG has favourably distinguished companies that are making positive contributions to the elements of ESG, premised on treating environmental and social issues as core elements of strategic positioning.
- The "E" captures energy efficiencies, carbon footprints, greenhouse gas emissions, deforestation, ٠ biodiversity, climate change and pollution mitigation, waste management and water usage.
- The **"S**" covers labour standards, wages and benefits, workplace and board diversity, racial justice, pay equity, human rights, talent management, community relations, privacy and data protection, health and safety, supply-chain management and other human capital and social justice issues.

 The "G" covers the governing of the "E" and the "S" categories corporate board composition and structure, strategic sustainability oversight and compliance, executive compensation, political contributions and lobbying, and bribery and corruption.





Social

Governance

Ethical standards Board diversity and governance Stakeholder engagement Shareholder rights Pay for performance



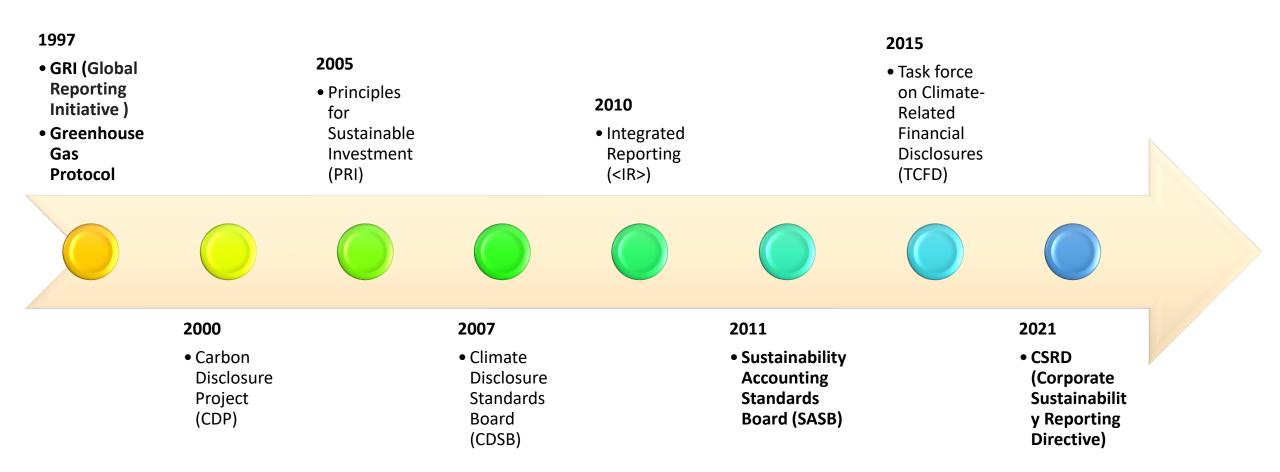
• ESG metrics have evolved in recent years to measure risk as well as opportunity.

Physical Risks	In 2017, 73 companies on the S&P 500 publicly disclosed a material effect on earnings from weather events, and over 90% of these companies disclosed the effect on earnings was negative.
Supply Chain Risks	Supply-chain disruptions due to climate risk have increased 29% from 2012 to 2019.
Reputational Risks	Forty-seven percent of consumers walk away from a brand that doesn't align with their beliefs.
Regulatory Risks	The number of climate change regulations has grown to 1,500 globally, up from 72 in 1997.
Litigation Risks	More than 1000 cases have been filed in the U.S. on climate change impacts as of May 2019.
Transition Risks	Electric vehicles (EVs) are on track to account for over half of new car sales by 2040.
Human Capital Risks	Eighty-six percent of millennials would consider taking a pay cut to work at a company whose mission aligns with their values and the cost of replacing one employee is between 10-30% of an employee's annual salary.



 In the absence of international consensus regarding ESG disclosures, a large number of frameworks and indices have emerged to guide company disclosures and inform investors.

Timeline of Sustainability Reporting Standards (ESG Metrics)

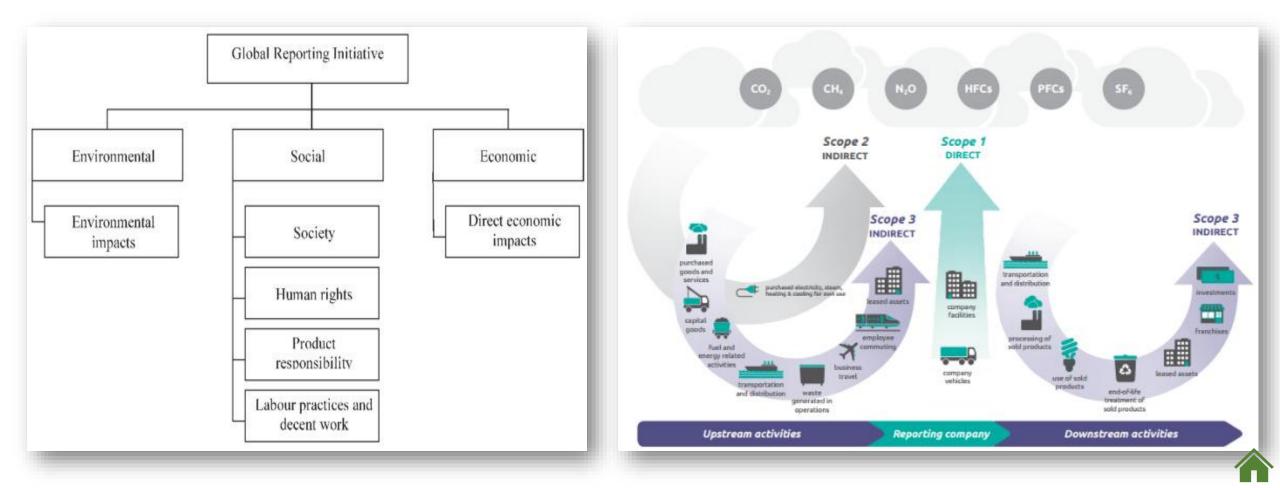




The Global Reporting Initiative (GRI) is a network-based organization that **aims to mainstream a firm's disclosure on environmental, social and governance performance**.



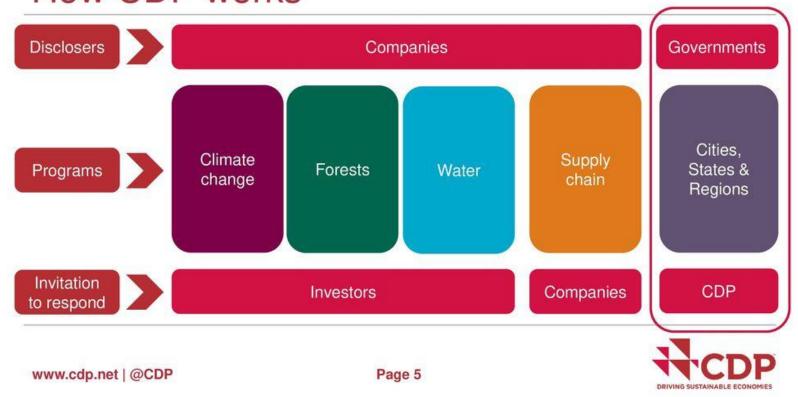
- An extensive standardized framework supporting companies to measure and manage their GHG emissions
- It sets a common understanding of corporate carbon footprint and scopes of emissions





Carbon Disclosure Project (CDP) is an international nonprofit organization based in the United Kingdom, Germany, and the United States that helps companies and cities disclose their environmental impact.

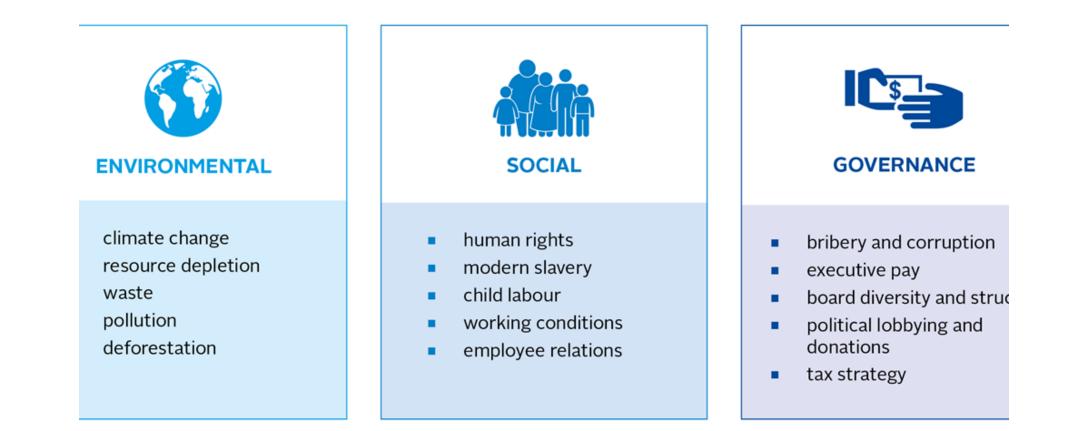
How CDP works





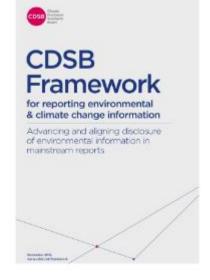


The UN Principles for Responsible Investment (PRI) is an international organization that works to promote the incorporation of <u>environmental</u>, <u>social</u>, <u>and corporate</u> <u>governance factors (ESG)</u> into investment decision-making.









- The CDSB Framework for reporting environmental and climate change information is designed to help organizations prepare and present environmental information in mainstream reports for the benefit of investors.
- It allows investors to assess the relationship between specific environmental matters and the organization's strategy, performance and prospects.



INTEGRATED (IR)

- Integrated reporting (IR) is a "process that results in communication, most visibly a periodic "integrated report", about <u>value creation</u> over time.
- An integrated report is a concise communication about how an organization's strategy, governance, performance and prospects lead to the creation of value over the short, medium and long term."

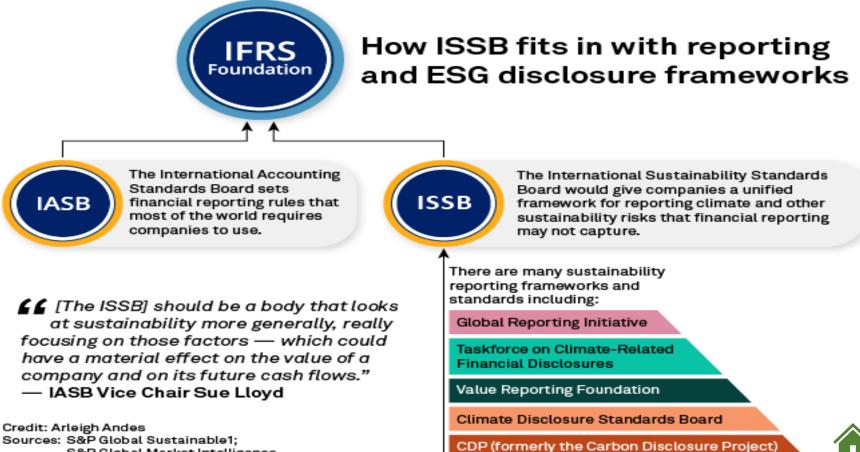




IFRS Foundation announces ISSB and consolidation with CDSB and VRF



The Sustainability Accounting Standards Board (SASB) is an ESG guidance framework that sets standards for the disclosure of financially material sustainability information by companies to their investors.



S&P Global Market Intelligence



The Financial Stability Board created the Task Force on Climate-related Financial Disclosures (TCFD) to improve and increase reporting of climate-related financial information.

Core Elements of Recommended Climate-Related Financial Disclosures



Governance

The organization's governance around climate-related risks and opportunities

Strategy

The actual and potential impacts of climate-related risks and opportunities on the organization's businesses, strategy, and financial planning

Risk Management

The processes used by the organization to identify, assess, and manage climate-related risks

Metrics and Targets

The metrics and targets used to assess and manage relevant climate-related risks and opportunities



• Amends NFRD Non-Financial Reporting Directive (2014/95/EU).

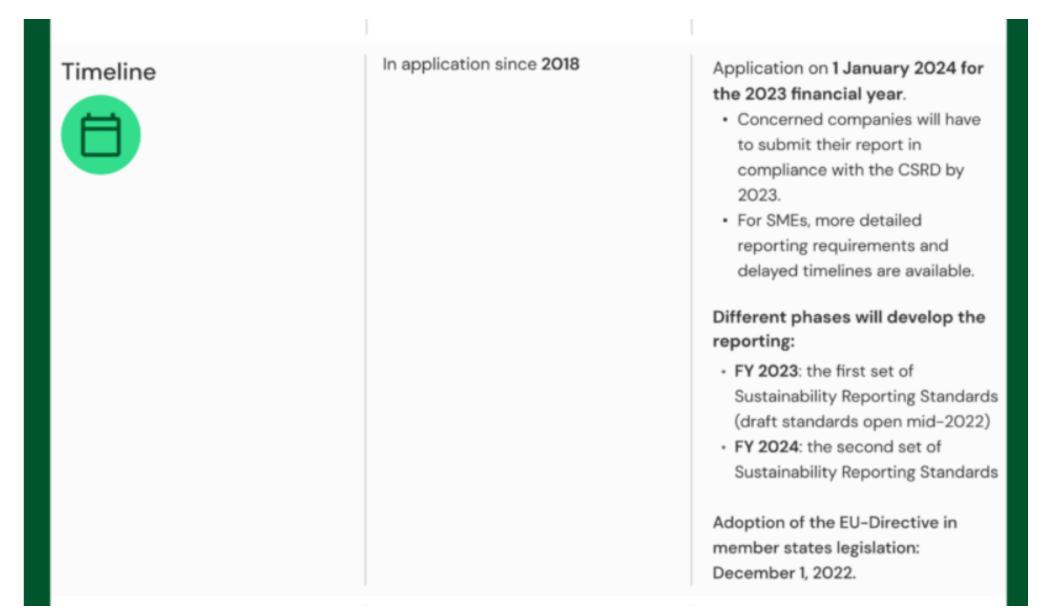
21 April	By end of June 2022	1 January 2023	Q1 2024	
Publication of a proposal of the Corporate Sustainability Reporting Directive (CSRD)	Final agreement between EU institutions on the CSRD* First draft EU standards proposed by EFRAG to the European Commission*	Entry into force of the new CSRD reporting requirements (large companies) * Entry into force of the Taxonomy Regulation (environment)	Publication of the first reports following the CSRD requirements	
2021	2022	2023 2	024 2026	
3 November	Early 2022	By end of June 2023	1 January 2026	
Announcement of the establishment of an International Sustainability Standards Board (ISSB)	Entry into force of the Taxonomy Regulation (climate) ISSB public consultations*	Second draft EU stand proposed by EFRAG to European Commission (sector-specific and SI standards)*	o the the new CSRD n reporting	



European Commission

	Non-financial Reporting Directive (NFRD) EU Directive 2014/95/EU	Corporate Sustainability Reporting Directive (CSRD)
Which companies are concerned?	Large "public interest entities" with >500 employees: • Listed companies • Banks & Insurance companies	All large companies meeting at least 2 out 3 criteria: > 250 employees and/or > €40M Turnover and/or > €20M Total Assets Listed companies on EU regulated markets (SMEs get 3+ years to comply) → except listed micro-companies (less than 10 employees or below €20M in turnover).







European Commission

Number of companies concerned by the regulation	11,600	49,000 → covering 75% of total EU's companies turnover.
Scope of reporting requirements	 Companies are to report on the following five dimensions: Environmental protection Social responsibility and treatment of employees Respect for human rights Anti-corruption and bribery Diversity on company boards (age, gender, educational and professional background) Companies need to report the following items on each of the four dimensions: Policy Outcomes of policy Risks KPIs 	 Additional requirements on: Double materiality concept: Sustainability risk (including climate change) affecting the company. Companies' impact on society and environment. Process to select material topics for stakeholders More forward looking information, including targets and progress thereon Disclose information relating to intangibles (social, human and intellectual capital) Reporting in line with Sustainable Finance Disclosure Regulation (SFDR) and the EU Taxonomy Regulation



Reliability of reporting (Third party assurance)	Non-mandatory	Mandatory (planned end of 2022) Reporting must include: • Integration in auditor's report • Involvement of key audit partner • Scope to include EU Taxonomy and process to identify key relevant information.
Where to report?	Included in the Annual report. The sustainability report can be disclosed separately with a clear reference to the financial report and management report.	Included in the Management report A single report in "digital machine- readable format".



2025 OMNIBUS Package

•Omnibus Simplification Packages:

- Aim to simplify the complex policy landscape for EU companies.
- Reduces administrative burdens for businesses.

•Key Features of the Omnibus Packages:

- Streamlining sustainability reporting for large enterprises.
- Ensuring smaller businesses are not overly burdened.
- Incorporating changes to CBAM Regulation and InvestEU Program.
- Strengthening transparency and investment efficiency.

•EU Commission's Goals:

- Reduce administrative burden by 25% by 2029.
- Foster a favorable business environment and support sustainable growth



CSRD-consistent Holistic Approach for Businesses Create value and move beyond compliance-based codes



• Map Stakeholders

Mapping

Measurement

Assessment &

Monitoring

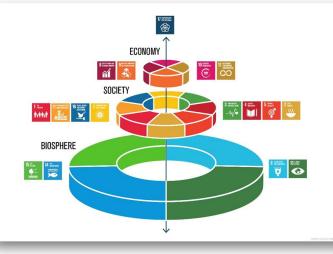
Materiality Assessment By Stakeholder

- ESG KPIs in accordance with Sustainability Reporting Standards (2023, 2024)
- Map ESG KPIs across the Value Chain
- Map ESG KPI's to SDGs Indicators
- Set Targets

• ESG/SDG Dashboards – Level of Implementation of SDGs and trends to 2030/2050

- Monetization of externalities/ intangible assets
- Design Hybrid Metrics to Optimize for Value
- Restructure Business Plan





ESG/SDG Footprint - Companies

AE⁴RIA metrix

Service

Ouality

Assurance

Quality contro

ATHENS UNIVERSITY

OF ECONOMICS

Environmental Sustainability

AND BUSINESS

Research laboratory on

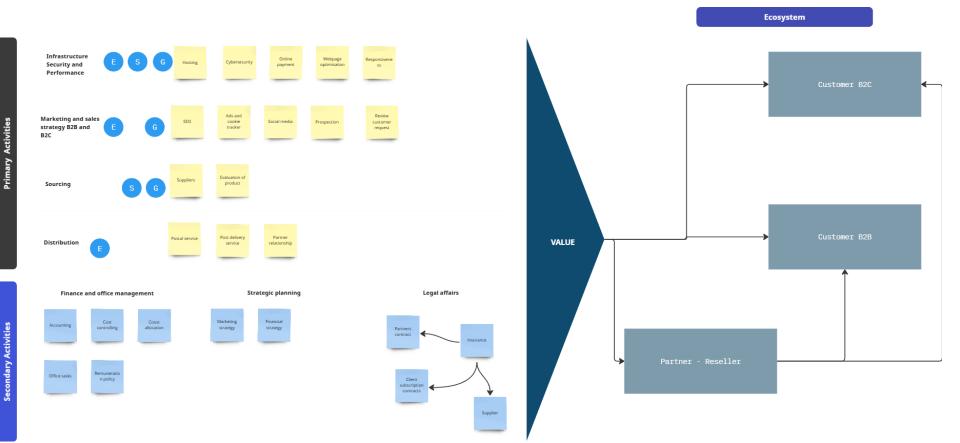
Socio-Economic and

AOHNON

General

Manager Mapping the **value chain** of the company Human Information anufacturi R&D Warehouse Procurement Marketing Finance Technology Resources ESG Materiality Assessment By Stakeholder Type Supply chain Accounting Systems and Raw materials Fabrication Design Promotion management Data Analysi Office Assembly Sales Mapping of Relevant **KPIs** across value chain lacksquare(Multiple Layers – Generic – Sector Specific – Unit Specific) Environmental 4 KPIs in Line with ESRS, CSRD, EU Taxonomy Recycling & waste 5 Water stewardship 9 3 Carbon emissions Sector-specific General stakehold Example: Example: Social ESG 1 "Energy ESG 12 "Waste" - is Efficiency" - should be applicable to certain reported by all industries industries only e.a. Oil & 4 Employee development ********* Gas Producers, 1 6 Chemicals, Forestry & 2 5 Employee diversity, equity & inclusion Paper, etc. General ESGs Sector-specific Importance 7 6 Occupational health & safety ESGs ~ issues or topical areas which corporates in all v issues or topical areas industries should report Employee engagement which corporates in about specific industries should report about 8 Community engagement Topical Areas = ESGs (3)(2) Governance List of KPIs for Measurable Items = KPIs List of KPIs individual ESGs For all industries 9 Business ethics & integrity adapted to meet the Example: needs of specific Transparency & disclosure 10 industries Moderate High Very high ESG 1 "Energy Example: Efficiency" has the ESG 12 "Waste" has the 11 Data protection & cyber security following KPIs: following KPIs: Importance to business success - Enerav Consumption - Waste by unit Total produced - Energy consumption OIKONOMIKO - % of waste recycled specific (intensity); *-----ΠΑΝΕΠΙΣΤΗΜΙΟ Options: per unit of Corporates from industries to which the revenue, per employee, per unit of production Sector-specific ESG applies should report at Alliance of Excellence for volume e.g. tons of steel least 1 KPI Research and Innovation on Aephoria All corporates should ReSEES report all of the KPIs for any General ESG

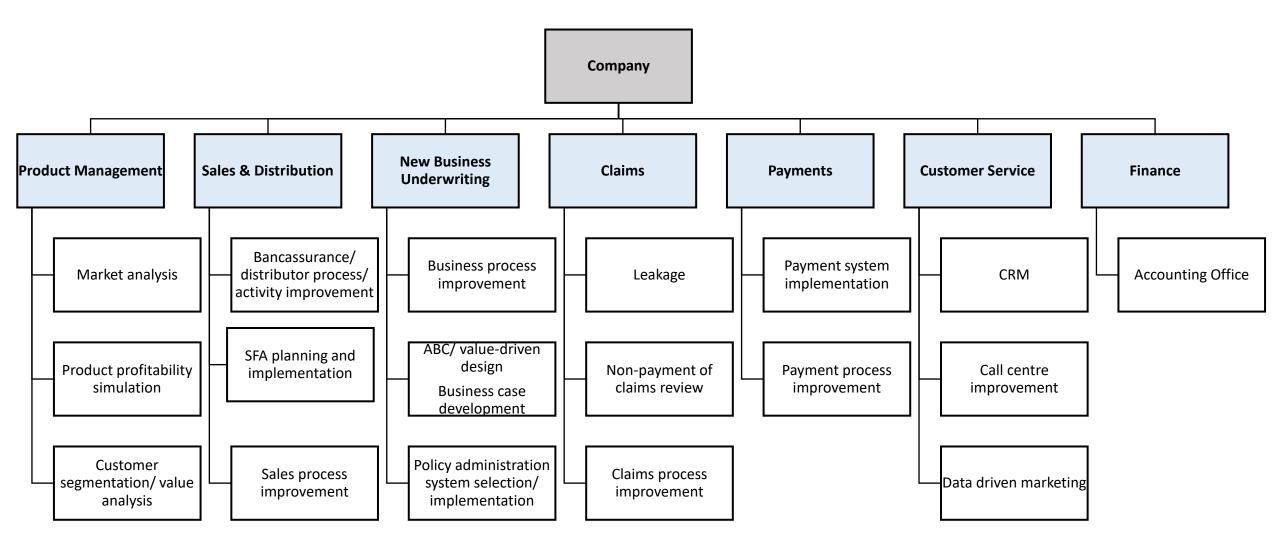
Mapping the value chain of the company



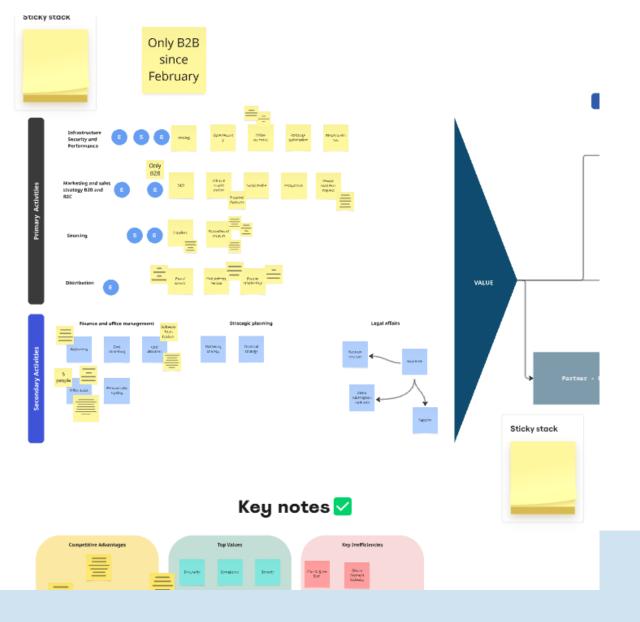
- Typical organization chart based on core business functions/activities.
- Add additional layers depending on the company segmentation (e.g., product, geographical, customer).
- First-step in the three-step approach that adapts to each company's specific needs and business units/ products/services.



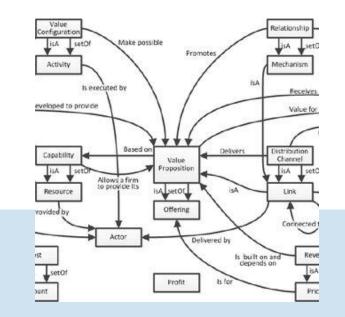
Insurance Sector - Example



Value Chain Mapping- Workshops



- Company also to identify:
- Competitive Advantages
- Top Values
- Key Inefficiencies
- Visualizing and assessing the business model can greatly enhance a company's understanding of how sustainability considerations affect core operations, value propositions, and revenue streams.





Company Stakeholders Mapping

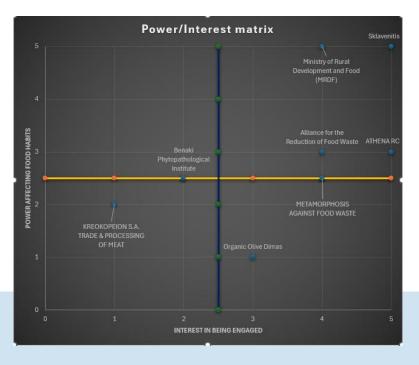
- Shareholders/ Investors : Evidence-based reporting on how risk factors are expected to affect financial performance.
 Sustainability and viability of the organization in the future.
- Value Chain Partners : expect a resilient ecosystem with minimal risks of adverse events ranging from financial downturns to data breaches to negative social reputations.
- Employees : Holding their organizations to higher standards beyond just financial oversight.
 Want to work for relevant organizations and understand environmental and social concerns.
- (End-)Consumers : Innovative, agile companies that provide products and services that meet their needs
 - Responsive to changing demands and social constructs.
- Regulators : expecting organizations to be responsible and prudent in all facets of business from financial reporting to the impact on the environment.
- Governments and local communities



Stakeholders Mapping- Assessments and Workshops

		🔶 ★ — Piraeus Port Authority S.A. (PPA S.A.)
*	Region of Attica	Achens University of Economics and Business (AUEB)
٠.	Velocity Partners	Hellenic Republic Asset Development Fund (HRAF)
		Sporos Platform
•	Alpha Bank, Eurobank, Bank of Greece, Eurobank, Piraeus Bank	National Bank of Greece (NBG) Seeds
٠.	Big Pi Ventures	Uni Fund Ministry of Shipping and Insular Policy
٠.	Earth Fund Global, EquiFund	Ministry of Shipping and Insular Policy Ministry of Environment and Energy
•	Enterprise Greece	Municipality of Piraeus
•	Metavallon Venture Capital	Ministry of Development & Investments
•	Helionic Development Bank of Investments (HDBI, former TANEO)	National Technical University of Athens (NTUA)
	GLOBAL Maritime Enterprises	Foundation for Economic and Industrial Research (IDBE)
•	Independent Power Transmission Operator (ADMIE)	Antipollution
٠.	Public Gas Corporation of Greece (DEPA)	A.C. Laskeridi Charitable Foundation
	Lloyd's Register	AXON Envirogroup
÷ /	Aboard Naval Architects P.C. PCT S.A.	ALC Laskeridi Charitable Foundation
÷	PCT S.A. Ministry of Finance	AMSCC (Athens Multinotional Sealift Coordination Center)
		Archipstago
:	Athens Water Supply and Sewerage Company (EYDAP S.A.)	Association of Shipbuilding Industry Companies
Ξ.	Association of Industries in Atrica-Piraeus (SEV) Association of Shipyard Owners and Employers of Perama Shiphuilders	Axion Helias
X	Helienic Confederation of Professionals, Craftsmen & Merchants (GSEVEE)	Blue Growth Priveus
•	Hellonic Marine Equipment Manufacturers & Exporters (HELMEXPO))	Greek Shipowners social welfare company (SYN-ENOSIS)
È.	Helienic Recycling Agency (ECAN)	Hellenic Chamber of Shipping
• /	Hellenic Ship Suppliers & Exporters Association	Fiellenic Marina Environment protection association (HELMEPA)
. .	Helienic Shipbrokers' Association	Piraeus Chamber of Crafts
Χ.		Piraeus Chamber of Commerce and Industry
11	Hellenic Wind Energy Association	SDSN Greece, ET CLIMATE KIC
-		Thalassa Foundation Union of Greek Shipowners
• /	Piraeus Chamber of Tradesinan	🚔 da se
•		Shipping Terminal Users (15 Companies)
	Euromarine Ltd.	Hellenic Centre for Marine Research (HCMR)
2		Blue Lab, ACE.In, Bank of Greece - FinTech Innovation Hub, ET Urban Mobility, Optim Enso XL - Maritime Innovation Hub, EIT Innoenergy
	DTWISE S.A.	Special Permanent Committee of Environmental Protection of the Greek Parliament
-	Centre for Research & Technology Hellas	Regan & Associates S A
		Emvironmental Protection Engineering S.A. (EPE S.A.)
		Centre for Renewable Energy Sources & Sming (CRES)
		RESTITUO Environmental Services
		Hellenic Institute of Marine technology (HIMT) ETME Peppas & Associates Ltd
		ELLAKTOR S.A.
		OCEANIONG Technical & Trading SA.
		A MARITECH – Engineering and Marine Project. Services
		ENTEKA SA
		🛓 🔶 🇰 ARCHIMEDES S.A.
	Meet their needs - keep satisfied - High influence/low interest	Key player – engage closely High influence, High interest
*	Public Power Corporation S.A.	Centre for Research and Technology (CERTH)
2	Women's International Shipping & Trading Association (WISTA)	

Power / Interest Matrix

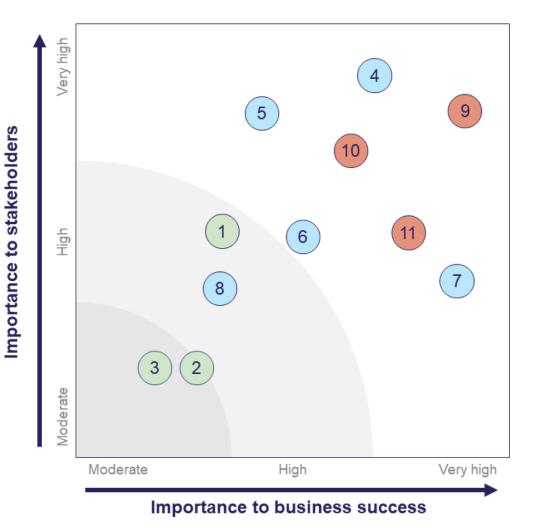


- Rank your stakeholders across your value chain and/or on Different criteria
- Identify those who most significantly influence—or are influenced by—your company's activities
- Insights into their priorities / Interests
- Align with Regulatory & Social Expectations

Stakeholder Attributes			Role in affecting Food Habits (Check Roles Guide)	Interest (Check Power Interest Guide)	Power (Check Power Interest Guide	
Stakeholder Name	Value Chain categorization (Check Value Chain Guide)	Helix categorization	Main Role	0-5 Increasing	0-5 Increasing	
ATHENA RC	Land Use	Academia/ Research	 Research and Innovation 	5	3	
Sklavenitis	Retailing	Industry/ Business	3. Marketing and Sales	5		
METAMORPHOSIS AGAINST FOOD WASTE	Waste	NGOs	1. Advocacy and Awareness	4	2,	
Alliance for the Reduction of Food Waste	Waste	Civil Society	4. Alternative Food Networks	4		
Ministry of Rural Development and Food (MRDF)	Production	Public/ Governance	1. Policy Development and Regulation	4		
Organic Olive Dimas	Consumption	Industry/ Business	3. Marketing and Sales	3		
KREOKOPEION S.A. TRADE & PROCESSING OF MEAT	Retailing	Industry/ Business	3. Marketing and Sales	1		
Benaki Phytopathological Institute	Land Use	Public/ Governance	3. Infrastructure and Support	2	2,	

AEEERIA Alliance of Excellence for Research and Innovation on Aephoria

ESG Materiality Assessment By Stakeholder Type



Environmental

- 1 Recycling & waste
- 2 Water stewardship
- 3 Carbon emissions

Social

- 4 Employee development
- 5 Employee diversity, equity & inclusion
- 6 Occupational health & safety
- 7 Employee engagement
- 8 Community engagement

Governance

- 9 Business ethics & integrity
- 10 Transparency & disclosure
- 11 Data protection & cyber security

- Identify and understand the relative importance of specific ESG and Sustainability topics relative to its Stakeholders.
- Materiality Matrix by Stakeholder Type.



Identify Risk and Opportunities

Transition risks



Policy & legal risk: Compliance costs; stranded assets; asset impairment; restrictions & limitations on carbon intensive assets; and asset depreciation.



Market & economic risk: Company or securities valuations; asset impairment; viability of certain business models; and credit rating implications.



Technology risk: Write-offs for investments in disrupted technologies; required investment in new technologies; and process change costs to accommodate new technologies.



Reputation risk: Damage to brand value or reputation resulting in lost revenue and additional expenditures e.g. corporate affairs, litigation etc.

Physical risks



Acute physical risk: Short lived extreme weather impacts, e.g. flood, wildfire, cyclones, heatwaves, drought



Chronic physical risk: Impacts due to slow insidious change, e.g. rising mean temperatures, long-term water stress

Opportunities



Resource efficiency: Use of more efficient modes of transport; efficient buildings; reduced water usage; use of recycling.

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Energy source: Use of lower-emission sources of energy; use of supportive policy incentives; use of new technologies; participation in carbon market.

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Products & services: Development of low emission goods and services; climate adaptation and risk solutions; R&D and innovation.

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Market opportunity: Exploring new markets or types of assets in order to diversify activities.

- Across the Value Chain (upstream, downstream, and among different stakeholder groups)
- Scenarios for the company's financial performance, position, or value (Rank Impact and Probability)
- Scenarios for the company's externalities—positive or negative—on people, communities, and natural ecosystems (Rank Impact and Probability)



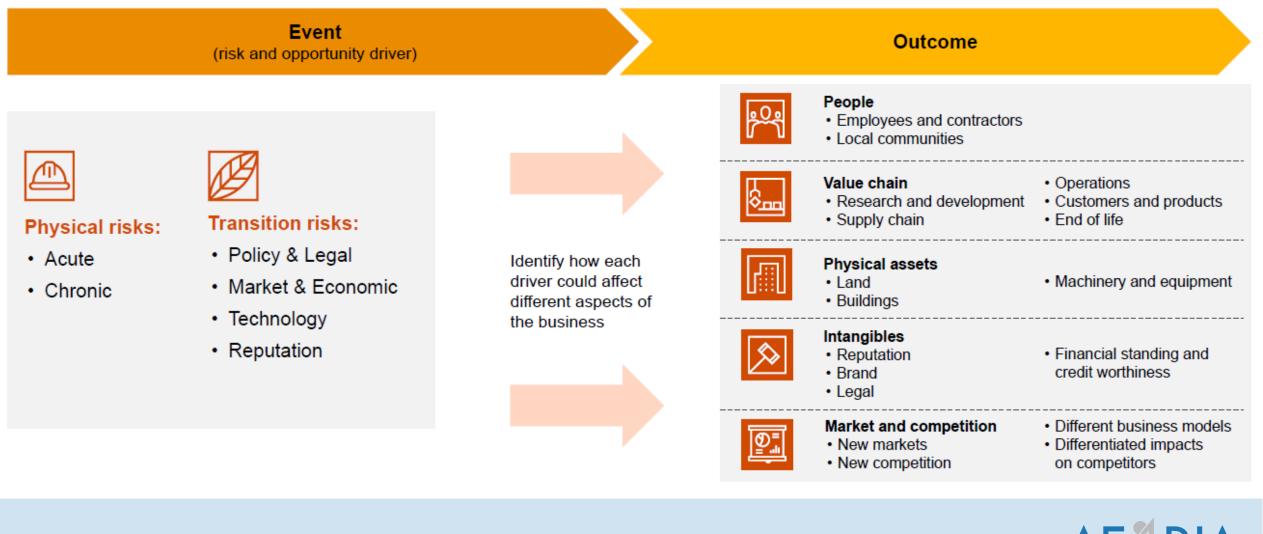
Frame Externalities

- **Financial Capital** is the pool of funds available for an organisation to use in the production of goods or the provision of services. Additional funds may be obtained through financing.
- **Manufactured Capital** consists of manufactured physical objects that are available to an organisation for use in the production of goods or the provision of services⁴.
- Intellectual Capital consists of organisational, knowledge-based intangibles, including intellectual property and "organisational capital".
- **Human Capital** consists of people's competencies, capabilities and experience, as well as their motivations to innovate, often within the realm of the organisation's activities.
- **Social Capital** refers to individual and collective wellbeing because of institutions and the relationships within and between communities, groups of stakeholders and other networks.
- **Natural Capital** consists of all renewable and non-renewable environmental resources and processes that provide goods or services that support the past, current or future prosperity of an organisation.



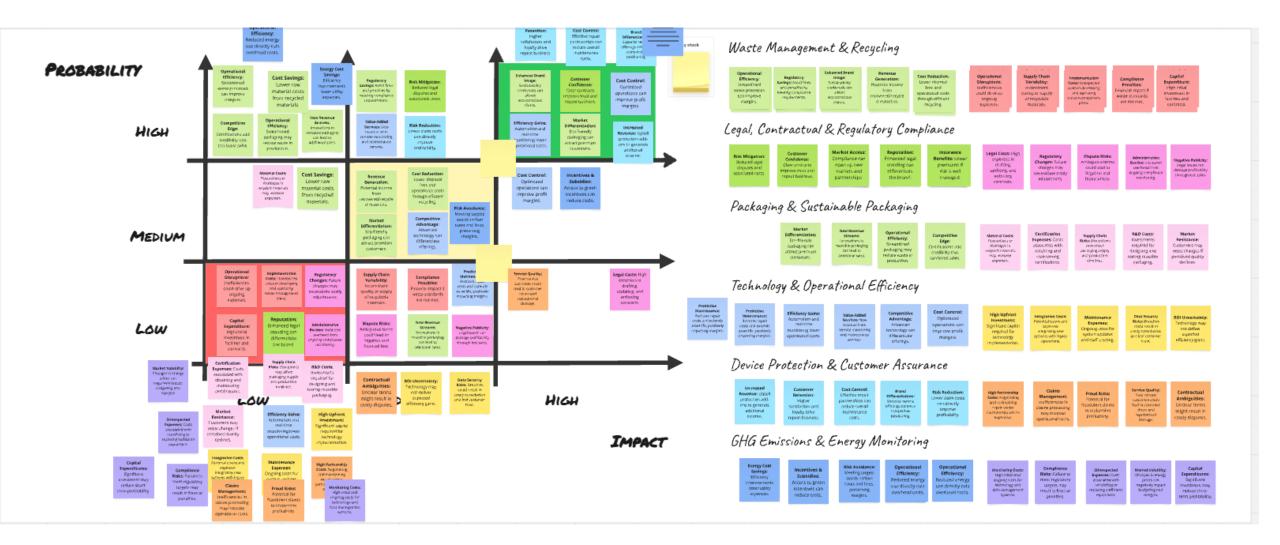
Impact Pathways

Identify outcomes from different angles and across value chain





Identify Risk and Opportunities – Double Materiality Assessment





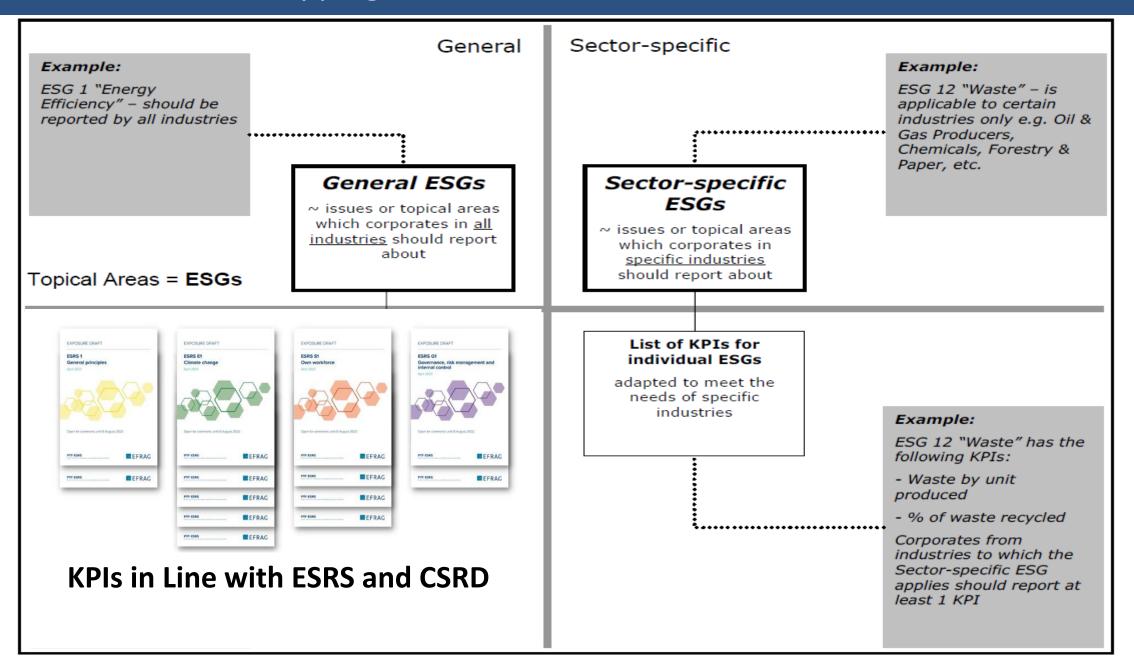
Food Sector Case Study – Materiality Assessment

ESG Categories	Material Issues	
	GHG Emissions	•
	Energy Management	
Environmental	Water Consumption	
	Waste Management & Circular Economy	•
	Food Waste	
	Sustainable Packaging Animal Welfare	
	Product Quality & Safety	
	High Nutritional Value	•
	Employee Health & Safety	
Social	Diversity, Equality & Inclusion Human Rights	
	Community Support & Social Contribution	

- Identify and understand the relative importance of specific ESG and Sustainability topics relative.
- A materiality assessment helps companies pinpoint the most significant environmental, social, and governance (ESG) issues (alongside traditional financial considerations) that can affect the organization's success.
- These "material" issues typically require active management to both minimize risks (e.g., reputational damage, regulatory non-compliance) and maximize profit (e.g., through innovation, efficiency gains, and stronger stakeholder relationships).
- Relative weights among Material Issues are calculated on several dimensions (Financial / Externalities etc.)



Mapping of Relevant KPIs across value chain



Generic ESG KPI's

	E Environmental	S Social	G Governance	V Longterm Viability
General: ESGs which apply to all	ESG 1 Energy efficiency	ESG 3 Staff turnover	ESG 7 Litigation risks	ESG 9 Revenues from new products
industry-groups	ESG 2 GHG emissions	ESG 4 Training & qualification	ESG 8 Corruption	
		ESG 5 Maturity of Workforce		
		ESG 6 Absenteeism rate		

- Environmental Indicators should not be focused only to Energy, but to cover a broader set of activities with impact to the Environment.
- For example, additional relevant indicators can include:
 - Ecological limits assessed in terms of sustainable production and consumption;
 - Trends in Ecological Footprint and/or related concepts;
 - Trends in extent to which biodiversity and ecosystem service values are incorporated into organizational accounting and reporting;
- Generic KPI's which applies to all Companies / Sectors. Next slide presents some examples.

Generic KPIs Examples

ESG	KPI
ESG 1 Energy efficiency	ESG 1-1 Energy consumption, total
	ESG 1-2 Energy consumption, specific (intensity); Options: per unit of revenue, per employee, per unit of production volume (tons of steel, for example)
ESG 2 GHG emissions	ESG 2-1 GHG emissions, total
	ESG 2-2 GHG emissions, specific; Options: per unit of revenue, per employee, per unit of production volume (tons of steel, for example)
ESG 3 Staff turnover	ESG 3-1 Percentage of employees leaving p.a./total employees (FTE?)
ESG 4 Training & qualification	ESG 4-1 Percentage of trained employees p.a./total employees (FTE?)
	ESG 4-2 Average expenses on training per employee p.a
ESG 5 Maturity of workforce	ESG 5-1 Age structure/distribution (number of employees per age group, 10 year intervals)
	ESG 5-2 Percentage of workforce to retire in next 5 years
ESG 6 Absenteeism rate	ESG 6-1 Number of mandays lost per employee p.a.
ESG 7 Litigation risks	ESG 7-1 Expenses and fines on filings, law suits related to anti-competitive behavior, anti-trust and monopoly practices
	ESG 7-2 Reserves on preventive measurements against anti-competitive behaviour, anti-tust and monopoly practices
	ESG 7-3 (other) litigation payments, total
	ESG 7-4 (other) litigation payments, reserves
ESG 8 Corruption	ESG 8-1 Percentage of revenues in regions with TI corruption index below 6.0
ESG 9 Revenues from new products	ESG 9-1 Percentage of revenues from products at end of life-cycle
	ESG 9-2 Percentage of new products or modified products introduced less than 12 months ago

Sector Banks [8350]

A. Overview of sector-specific ESGs

• Sector Specific KPI's which applies to Sector/Unit of Company. Next Slide Lists some examples.

E	S	G	V
Environmental	Social	Governance	Longterm Viability
ESG 10 Deployment of renewable energy ESG 12 Waste	ESG 15 Diversity ESG 16 % of Credit loans, undergone ESG screening ESG 17 % of funds managed in accordance to ESG criteria ESG 18 Financial instruments held in accordance to ESG criteria ESG 22 Restructuring-related relocation of jobs	ESG 24 Contributions to political parties	ESG 28 Customer retention ESG 29 Customer satisfaction

Sector/Unit Specific KPIs Examples - Banks

ESG	KPI
ESG 10 Deployment of renewable energy	ESG 10-1 % of energy in kwh from renewable energy sources as of total energy consumed
	ESG 10-2 % of energy in kwh from combined heat and power generation as of total energy consumed
ESG 12 Waste	ESG 12-1 Waste by unit produced
	ESG 12-2 % of waste recycled
ESG 15 Diversity	ESG 15-1 Percentage of female employees as of total
	ESG 15-2 Percentage of female managers as of total
ESG 16 Percentage of credit loans, investments and prop trading activities	ESG 16-1 Percentage of credit loans undergone ESG- screening
undergone ESG screening	ESG 16-2 Percentage of prop trading activities undergone ESG screening
ESG 17 Percentage of funds managed in accordance to ESG-criteria	ESG 17-1 Percentage of funds managed in accordance to ESG-criteria
ESG 18 Financial instruments, investment property held in accordance to ESG-criteria	ESG 18-1 Percentage of financial instruments, investment property held in accordance to ESG-criteria
ESG 22 Restructuring related relocation of jobs	ESG 22-1 Total cost of relocation in \$, € incl. Indemnity, pay-off, outplacement, hiring, training, consulting
ESG 24 Contributions to political parties	ESG 24-1 Contributions to political parties as percentage of revenues
ESG 28 Customer retention	ESG 28-1 Percentage of new customers as of total customers
	ESG 28-2 Average length of time of customer relationship in years
	ESG 28-3 Share-of-market by product, productline, segment, region or total
ESG 29 Customer satisfaction	ESG 29-1 Percentage of satisfied customers as of total customers
	ESG 29-2 Percentage of revenues from repeat business as of total business

Cement Industry Examples

Focus Area	Key Performance Indicator
Health and Safety	Employee fatalities (N°)
	Employee Lost Time Injuries Frequency Rate
Customer Centricity	Net Promoter Score (NPS)
	 Reduction of net CO₂ emissions per ton of cementitious product vs. 1990(%)^[1]
Climate Action	Clinker Factor (cementitious) (%)
	Alternative fuelts rate (%)
	Clean electricity consumption in cement (%)
Sustainable Construction	 Annual sales of cement and concrete products with outstanding sustainable attributes (%)^[6]

Cement Industry Examples

Circular Economy	 Total waste-derived sources managed (million tons) 			
	Reduction of dust emissions per ton of clinker vs. 2005 (%)			
Air Emissions	Reduction of NO _x emissions per ton of clinker vs. 2005 (%)		$\langle \rangle$	
	Reduction of SO _x emissions per ton of clinker vs. 2005 (%)		Optimization of materials	
Biodiversity	Quarry rehabilitation plans, Biodiversity Action Plans, and third-party certification (%)		materials	
	Third-party certification on critical sites (%) ^[2]	\frown	\sim	\frown
	Implementation of Water Action Plans in sites located in water-scarce areas (%)	Improvement		Recycling and
Water	• Reduction in specific freshwater withdrawal in Cementitious (%) ^[4]	and	SUSTAINABLE	waste
	 Reduction in specific freshwater withdrawal in Aggregates (%)^[4] 	optimization of structures	CONCRETE	management
	• Reduction in specific freshwater withdrawal in Concrete (%) ^[4]		\sim	
Employee Experience	Employee Net Promoter Score (eNPS) ^[6]		Innovation in	
	• Voluntary Turnover (%) ^[6]		materials and	
Communities	 Community engagement plans with formal stakeholder dialogues and committees in all priority sites (%) 		processes	
	• Community partners (million people) ^图			
Suppliers	 Sustainability assessment of critical suppliers by an independent third-party (% spend) 			
Ethics and Compliance	 Implementation of Ethics and Compliance Continuous Improvement Program (%) 			

Insurance Industry Examples

Sector Nonlife Insurance [8530]

A. Overview of sector-specific ESGs

E	S	G	V
Environmental	Social	Governance	Longterm Viability
ESG 10 Deployment of renewable energy	in accordance to ESG criteria	legal proceedings ESG 24 Contributions to	ESG 27 Investments in research on new risk ESG 28 Customer retention ESG 29 Customer satisfaction

Insurance Industry Examples

ESG	KPI
ESG 10 Deployment of renewable energy	ESG 10-1 % of energy in kwh from renewable energy sources as of total energy consumed
	ESG 10-2 % of energy in kwh from combined heat and power generation as of total energy consumed
ESG 15 Diversity	ESG 15-1 Percentage of female employees as of total
	ESG 15-2 Percentage of female managers as of total
ESG 17 Percentage of funds managed in accordance to ESG-criteria	ESG 17-1 Percentage of funds managed in accordance to ESG-criteria
ESG 18 Financial instruments, investment property held in accordance to ESG-criteria	ESG 18-1 Percentage of financial instruments, investment property held in accordance to ESG-criteria
ESG 22 Restructuring related relocation of jobs	ESG 22-1 Total cost of relocation in \$, € incl. Indemnity, pay-off, outplacement, hiring, training, consulting
ESG 23 Dimensions of pending legal proceedings	ESG 23-1 Amount in \$, € in controversy, dispute from legal proceedings
	ESG 23-2 Amount in \$, € in controversy, dispute from legal proceedings as a percentage from total revenues
ESG 24 Contributions to political parties	ESG 24-1 Contributions to political parties as percentage of revenues
ESG 27 Investments in research on new	ESG 27-1 Total investments in research on new risk in \$, €
risk	ESG 27-2 Total investments in research on new risk in mandays
	ESG 27-3 Total investments in research on new risk in \$, € as a percentage of revenues

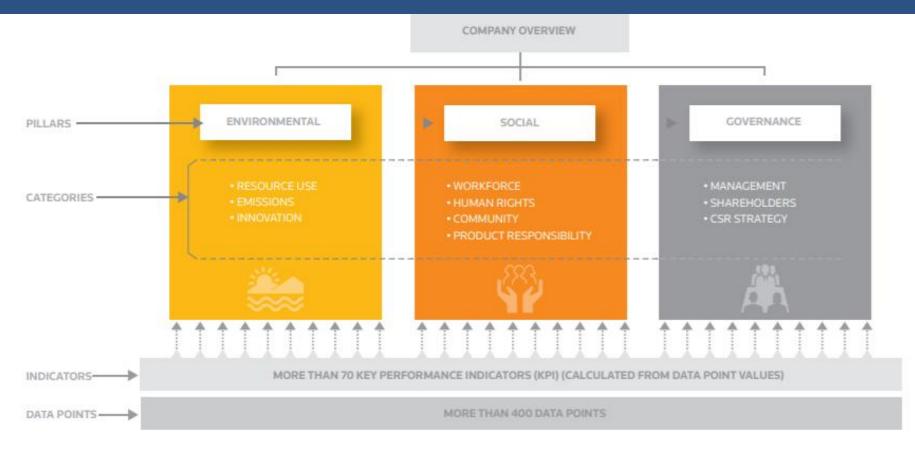
ESG Key Performance Indicators (KPI's)

Economic Rating	Environmental Rating	Social Rating	Corp. Governance Rating
 Client Loyalty Performance Shareholders Loyalty 	 Resource Reduction Emission Reduction Product Innovation 	 Employment Quality Health & Safety Training & Development Diversity & Opportunities Human Rights Community Product Responsibility 	 Board structure Compensation Policy Board Functions Shareholders Rights Vision and Strategy

 More than 600 Generic or Sector/Segment Specific KPI's – following all standards - e.g. SASB (Sustainability Accounting Standards Board), GRI (Global Reporting Initiative), Thompson Reuters, Bloomberg and other standards.



ESG Reporting Scheme



- The Set of the KPI's are co-identified and validated by the Company, representing all important units across its value chain, and representative of its **Materiality Assessment**.
- Establish an ESG Reporting Scheme : Data Collection / Calculate relevant KPI's.



Ports Case Study – Material Issues and KPIs

Table 1 – Ports KPIs - Material Issues/ Categories

ESG Categories	Material Issues / Categories	# KPIs			
	Climate Change and Environment	6			
	Water and Wastewater Management	6			
	Energy, Emissions and Energy Efficient Buildings				
Environmental	Biodiversity	6			
	Waste, Material and Hazardous Material Management				
	Environment - Ports Specific				
	Employees				
	Suppliers				
Social	Community	11			
	Social - Ports Specific	14			
	Highest Governance Body and Committees	12			
Governance	Remuneration				
	Policies				



Water and Wastewater Management:

Total annual water consumption Use of wastewater treatment plant Measures of recycling/reusing water Employee training programmes on water conservation Change in local water balance

Environment – Port Specific:

Development of clean energy vessels initiatives Flood risk management plan Carbon capture (CO2e) and storage initiatives Electricity use reduction measures Total amount of reduced energy (in kWh) Monitoring of dB inside the Port and the surrounding area Amount of dB in the port (annual average) Amount of dB in the surrounding area (annual average)



KPIs Definition, Measurement and Scope

General Categories Identified in CT Strategy	КРІ	Explicit KPI	Unit of Measurement	Definition	Methodology	Source	Taxonomy Objective
	Scope 1 Emissions	Scope 1 Emissions	metric tonnes of CO2eq	Direct GHG emissions from sources that are owned or controlled by the undertaking.	calculate or measure GHG emissions from stationary combustion, mobile combustion, process emissions and fugitive emissions; and use suitable activity data that include the non-renewable fuel consumption; The disclosure on gross Scope 1 GHG emissions required by paragraph 44 (a) shall include: (a)the gross Scope 1 GHG emissions in metric tonnes of CO2eq; and (b)the percentage of Scope 1 GHG emissions from regulated emission trading schemes	ESRS	Climate Change Mitigation
GHG Emissions	Scope 2 Emissions	Scope 2 Emissions	metric tonnes of CO2eq	Indirect emissions from the generation of purchased or acquired electricity, steam, heat or cooling consumed by the undertaking. Purchased or acquired electricity, heat, steam, or cooling When the undertaking has received its electricity, heat, steam, or cooling from a third party. The term "acquired" reflects circumstances where a company may not directly purchase electricity (e.g., a tenant in a building), but where the energy is brought into the undertaking's facility for use	Location-based method quantifies Scope 2 GHG emissions based on average energy generation emission factors for defined locations, including local, subnational, or national boundaries (GHG Protocol, "Scope 2 Guidance", Glossary, 2015). Market-based method quantifies Scope 2 GHG emissions based on GHG emissions emitted by the generators from which the reporting entity contractually purchases electricity bundled with instruments, or unbundled instruments on their own (GHG Protocol, "Scope 2 Guidance", Glossary, 2015); in this case, the undertaking may disclose the share of market-based scope 2 GHG emissions linked to purchased electricity bundled with instruments such as Guarantee of Origins or Renewable Energy Certificates.	Climate Change Mitigation	
	Scope 3 Emissions	Scope 3 Emissions	metric tonnes of CO2eq		The disclosure of gross Scope 3 GHG emissions required by paragraph 44 (c) shall include GHG emissions in metric tonnes of CO2eq from each significant Scope 3 category (i.e. each Scope 3 category that is a priority for the undertaking).	ESRS	Climate Change Mitigation
	Emission (GHG) Intensity	total GHG emissions per net revenue	tonnes of CO2eq per Euro of Revenue	GHG emissions intensity is measured as the total GHG emissions in metric tonnes of CO2eq per net revenue	Calculate the GHG intensity ratio by using the formula: GHG Intensity=Total GHG emissions (in metric tonnes of CO2eq)/Net revenue Express the total GHG emissions in metric tonnes of CO2eq and the net revenue in monetary units. Include the total GHG emissions in the numerator and overall net revenue in the denominator.	ESRS	Climate Change Mitigation

• The Definition and the methodology are affected by various factors (capacity to gather/measure, need for compliance, comparability)



KPIs Definition, Measurement and Scope

The GHG protocol differentiates between three scopes of emission:

Scope 1

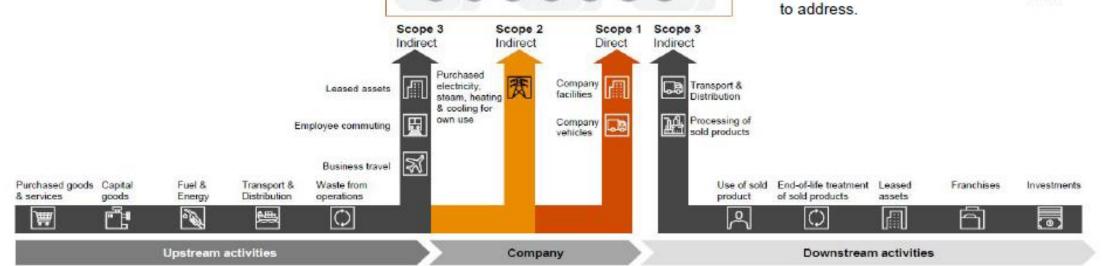
All direct emissions from the activities of an organization or under their control. Including fuel combustion on site such as gas boilers, fleet vehicles, and air-conditioning leaks.

Scope 2

Indirect emissions from electricity purchased and used by the organization. Emissions are created during the production of the energy and eventually used by the organization.

Scope 3

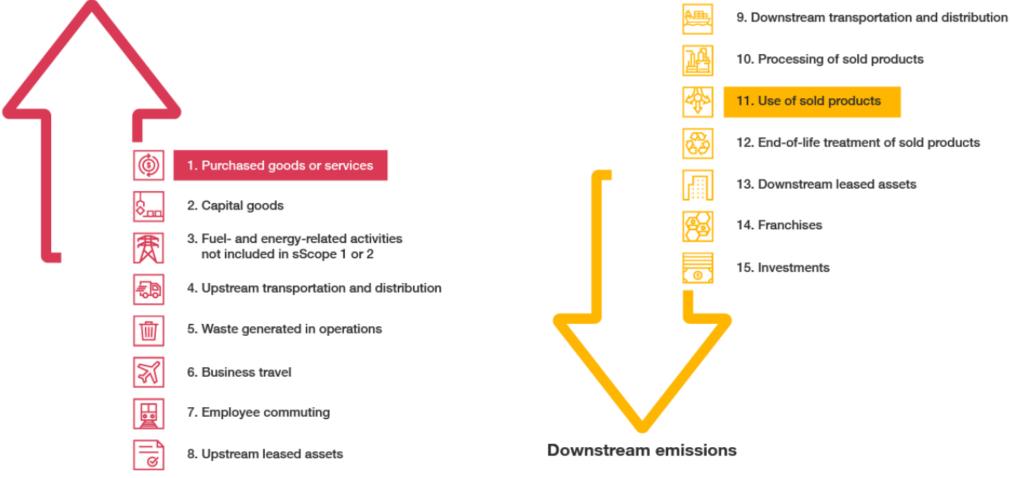
All other indirect emissions from activities of an organization, occurring from sources that they do not own or control. These are usually the greatest share of the carbon footprint, covering emissions associated with procurement, transport & distribution, product use, and product end of life. These also can be the most challenging to address.





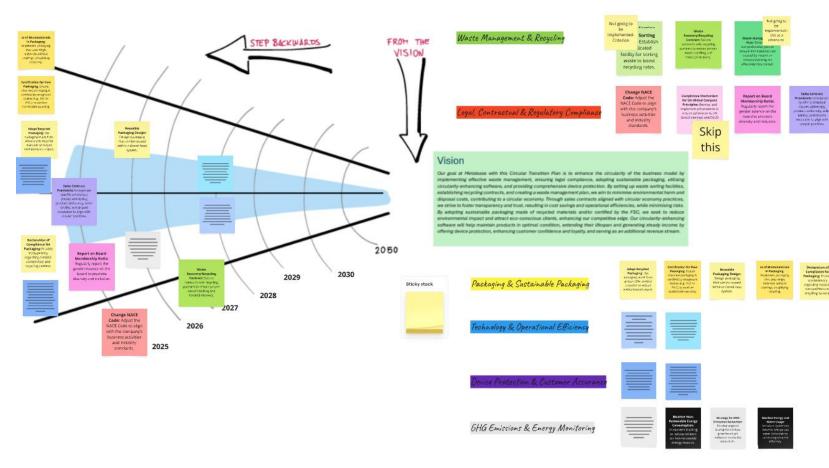
KPIs Definition and Measurement

Upstream emissions





KPIs – Set Targets



Policy-based targets (derived from government regulations, industry rules, or internal corporate policies. *Example:* A company adopting greenhouse gas emission limits aligned with national or international laws)

Scientific-Based (or Science-Based) Targets

(grounded in scientific research and data, typically validated by authoritative bodies. Often used in the context of climate change other environmental/sustainability metrics. *Example:* Setting emissions reductions in line with the IPCC's)

- **Benchmarking-based targets** (set by comparing performance to peers, industry averages, or best-in-class leaders. *Example:* A company aims to reduce water usage or improve energy efficiency to match or surpass the industry's top quartile).
- Financial targets (e.g., cost savings through energy efficiency)
- Targets are defined on various horizons (Short/Medium/Long) to form an Action Plan for the company towards it's Vision (Discussed in the SIA sessions)



- Hybrid Metrics
 - Linking Financial Performance to ESG's
- Water Use Efficiency Ratio per company

Water Use

Revenues – Turnover

- Company to minimize this Ratio relative to other companies in sector
- Target: The average ratio of the top sustainability performers in the Sector



ESG Performance Model / Management Module

- Hybrid Metrics to account for Profitability and Size
- **Dashboards** and **Pathways** for the implementation of Targets
- ESG scores and rating Econometric Statistical Model
- Aggregate performance, **ESG scores,** and **Ratings** By Pillar
- Model Incorporates Benchmarking against Sector Peers
- Test **Scenarios** to calculate expected ESG performance

Pillar	Material Issue	KPI Name	L0 - KPI Score	L0 - KPI Rating
1. Environme	nt 🔟 Fritzer Adaling mit 201	E rearry construction to Side s (C.D.M. and	61,27	3
	State Variation	To Whether of Party weeking	67,02	3
	- Centillasteres	Seitzer f meinelligen	0,00	1
	Alexandra and a state of the	No. and Conferences	0,00	1
		Charles - Miller and Mark	0,00	1
	 Schmultis, Parrages 	We all the strategy of the state of the state in the state of the	22,80	2
		165 cff1 spectrumbler is a respective	100,00	4
	-5 Venno Wennenstorte & Second	" House and a second second	100,00	4
	conclusion of the second s	The Consule in Line 2001	75,94	4
	En and State and the state of t	Vanier (Sterrender U. Sales and it (Sterrey).	28,03	2
2. Social	(2) Serial unmer Müstung 1, 6, 5 in 160	Terran in allers menot an algents	100,00	4
	E Trionesary licenseit & the mattern	Ne of Barmen and William And American	74,02	3
	To Longingen fremming berteinigen	Aryanan grana (Daring an saipu	71,71	3
	in (Marine) Facility, and a second second	Paratan in All fan mei sigen e verfangen e	100,00	4
3. Governanc	e 🚆 Fregenalts - Educionis v	ferenteren der Leeff veren magen fie gibt wieren;	100,00	4



EARIA Metrix



Food Sector Case Study – KPIs Targets and Justification

- For each KPI long term target is set (UB) based either on Policy or Benchmarking
- Statistical Distance from the targets: $score_k = 100 \frac{(x LB)}{(UB LB)}$
- For each KPI, the Yellow/Orange Limit (YOL) is defined as the average between the lower and the upper bounds (Target is the upper bound. Lower bound is set as the Lower 2.5 Percentile). Red and Green Limits are calculated as:

Yellow/Orange Limit (YOL)
$$\pm \frac{|Target - Yellow/Orange Limit (YOL)|}{2}$$

• For the targets for which Benchmarking approach is applied (e.g. all Hybrid metrics included in the analysis), the green and red thresholds were determined as YOL \pm one standard deviation of the cross-sectional distribution of the metric for all companies included in the Benchmarking.

Yellow – Orange Limit (YOL) $\pm STD(x_k)$



Aggregate ESG Scores

- For each KPI, k=1,..., K=188
- For each material Category , m=1,..., M=14

$$score_k = 100 \frac{(x_k - LB)}{(UB - LB)}$$

$$Score_m = \sum_{k=1}^{Mn} \frac{score_k}{Mn}$$

Mn = # KPIs in Material Category

• For each Pillar, j=1,..., J=3 (E, S and G)

Jn = # KPIs in Pillar

• Agrregate ESG Score

$$Score_{j} = \sum_{j=1}^{Jn} \frac{score_{k}}{Jn}$$

$$Score_{ESG} = \sum_{j=1}^{3} score_j W_j$$

$$W_j = \frac{Jn}{K}$$

Ports Case Study – Benchmarking

FULL NAME	Environment Pillar Score	Water Use <u>To</u> Revenues USD in millions	Total Waste <u>To</u> Revenues USD in millions	GEO
ADANI PORTS AND SPECIAL ECONOMIC ZONE	85.01	2285.18	3.51	Asia Pacific
CARNIVAL	81.79	3003.30	64.15	Europe
SINOPEC KANTONS HOLDINGS	80.65	906.74	1.97	Asia Pacific
CHINA MERCHANTS PORT GROUP	76.58	2622.97	6.24	Asia Pacific
SANTOS BRASIL PARTICIPACOES ON	76.45	236.79	15.79	Latin America
нмм	75.18	3.75	1.58	Asia Pacific
NIPPON YUSEN KK	74.84	15.60	0.30	Asia Pacific
COSCO SHIPPING PORTS	74.60	821.32	6.63	Asia Pacific
A P MOLLER MAERSK	74.28	30.71	5.64	Europe

- Sector Identification 4191 to 4199 for Ports
- Top 10% performers are identified based on the "Environmental Pillar Score". For all calculations we use data from Thompson Reuters REFINITIVE.



Table 3 - Top 10% Performers 1

FULL NAME	Environment Pillar Score	Water Use <u>To</u> Revenues USD in millions	Total Waste <u>To</u> Revenues USD in millions	GEO
ADANI PORTS AND SPECIAL ECONOMIC ZONE	85.01	2285.18	3.51	Asia Pacific
CARNIVAL	81.79	3003.30	64.15	Europe
SINOPEC KANTONS HOLDINGS	80.65	906.74	1.97	Asia Pacific
CHINA MERCHANTS PORT GROUP	76.58	2622.97	6.24	Asia Pacific
SANTOS BRASIL PARTICIPACOES ON	76.45	236.79	15.79	Latin America
НММ	75.18	3.75	1.58	Asia Pacific
NIPPON YUSEN KK	74.84	15.60	0.30	Asia Pacific
COSCO SHIPPING PORTS	74.60	821.32	6.63	Asia Pacific
A P MOLLER MAERSK	74.28	30.71	5.64	Europe

- Sector Identification 4191 to 4199 for Ports
- Top 10% performers are identified based on the "Environmental Pillar Score". For all calculations we use data from Thompson Reuters REFINITIVE.

Corporate Sustainability Assessment Framework



0 100m +≟+

- Integrate SDGs in CSR Framework
- Machine Learning Algorithms (Cosine Similarity) to
- Map ESG KPIs vs 232 SDG Indicators

$$\text{similarity} = \cos(\theta) = \frac{\mathbf{A} \cdot \mathbf{B}}{\|\mathbf{A}\| \|\mathbf{B}\|} = \frac{\sum_{i=1}^{n} A_i B_i}{\sqrt{\sum_{i=1}^{n} A_i^2} \sqrt{\sum_{i=1}^{n} B_i^2}}$$

 $W_{i,k}^{SDG} = \frac{\sum SDG \ Indicators \ mapped \ to \ KPI_k \ under \ SDG_i}{\sum \ Indicators \ under \ SDG_i}$

 Model to Evaluate SDG performance at the Company Level and Across the Value Chain Environment Company's impact (at supply chain level) on the natural environment and its response to the challenge of climate change (greenhouse gas emissions, energy consumption, generation and se of renewable energy, biodiversity and habitat, impact on water resources and deforestation, ollution, efficient use of resources, the reduction and management of waste)

Social

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	SDG	1	2	3	4	5	6	7	8	9	10	12	13	15	16	17
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	al California California	4	4	4	2	1			3	2	2	2	4		4	4
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Mapping ESG KPIs to SDG Indicators



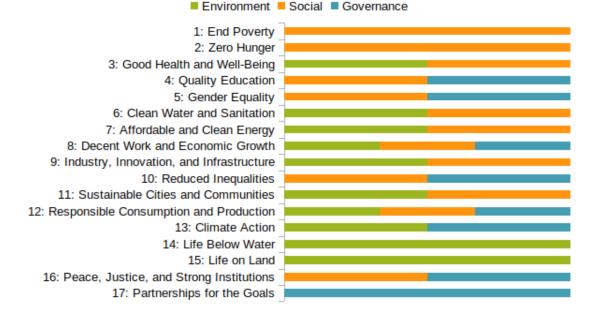


- ESG KPIs are mapped to SDG indicators with Multiple Methodologies.
- Machine/Deep Learning



• *Sensitivities* based on Multifactor Econometric Models

```
KPI_{p,t} = \beta_0 + \sum_{i=1}^{267} \beta_i \left( SDG_KPI_{i,t} \right) + \varepsilon_t
```



Circular Economy KPIs Example – Econometric Model – Sensitivities (2000-2023)

CE Categories	CE Indicators	SDG1	SDG2	SDG3	SDG4	SDG5	SDG6	SDG7	SDG8	SDG9	SDG10	SDG11	SDG12 S	SDG13	SDG14	SDG15	SDG16 S	SDG17
	1.1.Resource productivity	0,73	0,79	0,95	0,91	0,94	0,97	0,95	0,74	0,96	0,77	0,96	0,94	0,90	0,96	0,85	0,81	0,52
1. Production and Consumption	1.2 Generation of municipal waste per capita	0,32	0,21	0,37	0,12	0,35	0,29	0,24	0,38	0,32	0,41	0,29	0,42	0,28	0,29	0,24	0,14	0,61
1. Production and Consumption	1.3 Generation of packaging waste per capita	0,07	0,22	0,26	0,61	0,19	0,45	0,48	0,12	0,33	0,18	0,42	0,14	0,16	0,37	0,61	0,42	0,40
<u> </u>	1.4 Generation of plastic packaging waste per capita	0,10	0,25	0,29	0,64	0,23	0,47	0,51	0,14	0,36	0,20	0,44	0,16	0,19	0,40	0,63	0,45	0,39
	2.1 Recycling rate of municipal waste	0,16	0,34	0,30	0,57	0,30	0,42	0,46	0,13	0,37	0,12	0,41	0,22	0,33	0,40	0,43	0,46	0,30
2. Waste Management	2.2 Recycling rate of packaging waste by type of packaging	0,01	0,19	0,24	0,62	0,17	0,45	0,48	0,06	0,32	0,15	0,41	0,12	0,18	0,36	0,62	0,41	0,42
·'	2.3 Recycling rate of waste of electrical and electronic equipment	0,27	0,62	0,55	0,83	0,58	0,66	0,68	0,24	0,64	0,23	0,67	0,51	0,66	0,73	0,57	0,72	0,18
3. Secondary Raw Materials	3.1 Circular material use rate	0,20	0,25	0,45	0,70	0,37	0,61	0,60	0,27	0,50	0,34	0,56	0,34	0,31	0,53	0,75	0,49	0,14
3. Secondary naw Platenats	3.2 Trade in recyclable raw materials	0,76	0,94	0,89	0,85	0,92	0,84	0,85	0,74	0,90	0,62	0,88	0,83	0,81	0,94	0,68	0,91	0,42
· · · · · · · · · · · · · · · · · · ·	4.1 Private investment and gross added value related to circular economy sectors	0,35	0,66	0,59	0,83	0,62	0,68	0,71	0,31	0,67	0,28	0,70	0,54	0,67	0,74	0,58	0,77	0,14
4. Competitiveness and Innovation	4.2 Persons employed in circular economy sectors	0,31	0,64	0,57	0,84	0,60	0,67	0,70	0,27	0,66	0,25	0,69	0,53	0,67	0,74	0,58	0,74	0,16
<u>'</u>	4.3 Patents related to recycling and secondary raw materials	0,06	0,43	0,38	0,69	0,35	0,54	0,53	0,03	0,46	0,07	0,50	0,28	0,49	0,55	0,50	0,59	0,32
· · · · · · · · · · · · · · · · · · ·	5.1 Greenhouse gases emissions from production activities	0,26	0,31	0,47	0,72	0,41	0,67	0,69	0,24	0,53	0,37	0,60	0,42	0,51	0,52	0,72	0,50	0,10
1 Global Sustainability and Resilience	5.2 Material import dependency	0,38	0,61	0,64	0,79	0,61	0,70	0,66	0,40	0,67	0,32	0,67	0,53	0,49	0,76	0,62	0,73	0,02
/'	5.3 Consumption footprint	0,54	0,78	0,73	0,85	0,77	0,77	0,78	0,49	0,79	0,43	0,78	0,68	0,74	0,85	0,63	0,73	0,13



Corporate Sustainability Assessment Framework

Environment

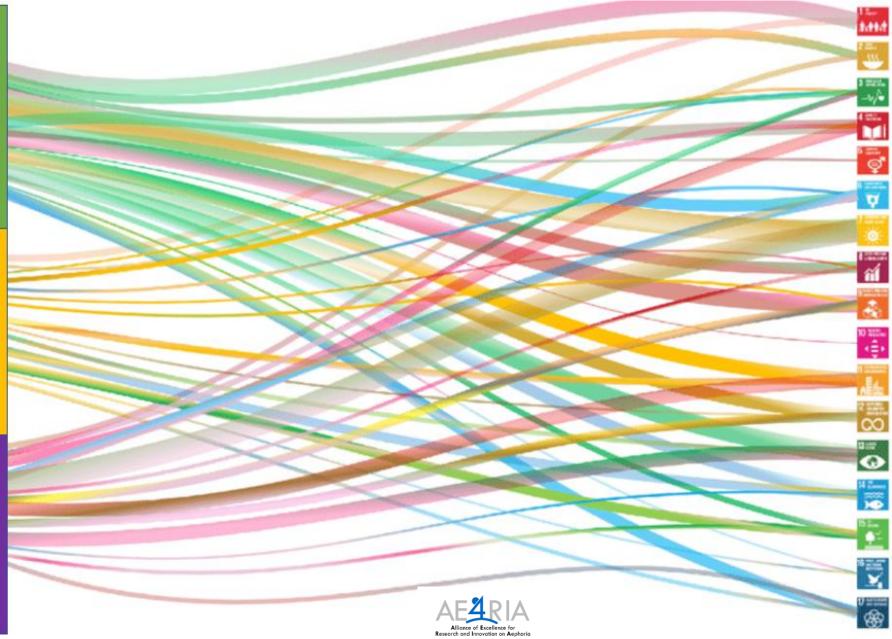
Company's impact (at supply chain level) on the natural environment and its response to the challenge of climate change (greenhouse gas emissions, energy consumption, generation and use of renewable energy, biodiversity and habitat, impact on water resources and deforestation, pollution, efficient use of resources, the reduction and management of waste)

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Governance:

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• For each SDG, i=1,..., 17

$$Score_i^{SDG} = \sum_{k=1}^K \widetilde{W_{i,k}^{SDG}} Score_k$$

 $\widetilde{W_{i,k}^{SDG}} = \frac{W_{i,k}^{SDG}}{\sum_{k=1}^{K} W_{i,k}^{SDG}}$

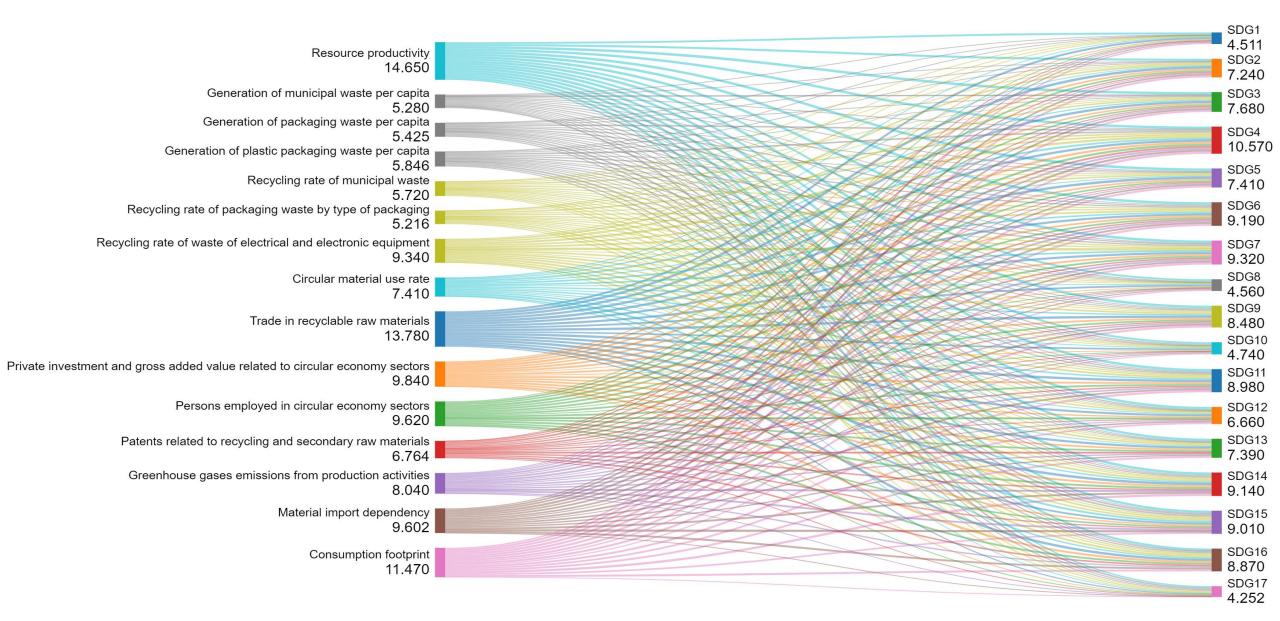
 $W_{i,k}^{SDG} = \frac{\sum SDG \ Indicators \ mapped \ to \ KPI_k \ under \ SDG_i}{\sum \ Indicators \ under \ SDG_i}$

• For each SDG, i=1,..., 17, The limits are calculated as:

Yellow – orange Limit_i =
$$\sum_{k=1}^{K} \widetilde{W_{i,k}^{SDG}} \frac{(Target_k - LB_k)}{2}$$

Red/*Green* Limit_i =
$$\sum_{k=1}^{K} \widetilde{W_{i,k}^{SDG}}$$
 Rating Yellow/Orange Limit (YOL)_k

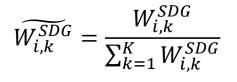
Circular Economy KPIs Example



Ports Case Study – ESG & SDG Mapping

	SDG 15
Biodiversity	SDG 6
Water and Wastewater Management	SDG 14
Climate Change and Environment	SDG 13
Energy, Emissions and Energy Efficient Buildings	SDG 7
Environment - Ports Specific	SDG 9
	SDG 17
Community	SDG 2
Waste, Material and Hazardous Material Management	SDG 12
Waste, Material and Hazardous Material Management Suppliers	SDG 11 SDG 1
	SDG 11 SDG 1 SDG 4
Suppliers	SDG 11 SDG 1
Suppliers External Reporting and Communication Social - Ports Specific	SDG 11 SDG 1 SDG 4 SDG 10

 $W_{i,k}^{SDG} = \frac{\sum SDG \ Indicators \ mapped \ to \ KPI_k \ under \ SDG_i}{\sum \ Indicators \ under \ SDG_i}$





Dashboard – Scores & Ratings

Pillar	Material Issue	KPI Name	L0 - KPI Score	L0 - KPI Rating
1. Environment	ES - Freezer Adalogorary	- freezens regelieversion des Side s (C). (MAIT vero)	61,27	3
	Support Water - Constitution - Co	The Website of He all working	67,02	3
	E Cold Line Stations	Server 5 presentations	0,00	1
		Notice 2 Constanting	0,00	1
		Electric Vienes (196	0,00	1
	an Schmulth f a raine	Wind Pantabagal Data antighted part methods	22,80	2
	Contraction of the second second	· The fill characteria is a magnification of the second second second second second second second second second	100,00	4
	TE. Wand Wantasan or 1 & Caralar	Te Stock year The second se	100,00	4
	Cod Cli Politik	Sh Canada in Iniziali	75,94	4
	E Temps / 20 King and an	- Venner er erennen iter in States und en falle ener	28,03	2
2. Social	Terini many für seni (4. 36) im	There is an in the second second	100,00	4
	E 12000C6497 (Lenouis of the Tation)	Ni is barateria in 2005 militateria	74,02	3
	Erellingenteren fir menner & Das bei bitrarent	Hydenaut Mai Lever exertante	71,71	3
	million and a second second second	. Finderunder off Turrenter angeling bei gammens	100,00	4
3. Governance	2 Treps Ball 2 - Ethnicalites & B	fererander der Lauff Steren minister in gestilt winnereiter.	100,00	4

	SDG	1	2	3	4	5	6	7	8	9	10	12	13	15	16	17
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S. 6. 1	1.3-Raw Watersus' Witt	4	4	4	2	3		4	3	2	4	2	4		4	4
2 Production	21 Processing	4	4	4	4	3	2	3	4	3	4	4	3	3	4	4
E stopping	3-5 Marcumbany	4	4	4	2	1			3	2	2	2	4		4	4
	2 Cathart Leatha	4	4	4	2	1			3	2	2	2	4		4	4
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