

Environmental and Natural Resource Economics

Ecosystems Economic Valuation

Kostas Dellis
kdellis@aueb.gr

November 2022



The Need for Environmental Valuation

- Environmental Degradation has immense **Social Costs**
→↓ **Social Welfare**

The Need for Environmental Valuation

- Environmental Degradation has immense **Social Costs**
→↓ **Social Welfare**
- ↓ Recreation Services, Health Issues, ↓ Labor Productivity,
↓ Biodiversity

The Need for Environmental Valuation

- Environmental Degradation has immense **Social Costs**
→↓ **Social Welfare**
- ↓ Recreation Services, Health Issues, ↓ Labor Productivity,
↓ Biodiversity
- Need to assess **Environmental Benefits and Costs of Degradation**

The Need for Environmental Valuation

- Environmental Degradation has immense **Social Costs**
→↓ **Social Welfare**
- ↓ Recreation Services, Health Issues, ↓ Labor Productivity,
↓ Biodiversity
- Need to assess **Environmental Benefits and Costs of Degradation**
- Consider *Monetary & Non-Monetary Ecosystem Services*
Market-based measures **undervalue** Environmental Benefits

The Need for Environmental Valuation

- Environmental Degradation has immense **Social Costs**
→ ↓ **Social Welfare**
- ↓ Recreation Services, Health Issues, ↓ Labor Productivity,
↓ Biodiversity
- Need to assess **Environmental Benefits and Costs of Degradation**
- Consider *Monetary & Non-Monetary Ecosystem Services*
Market-based measures **undervalue** Environmental Benefits
- Valuation necessary for Environmental Managers → Economic and Environmental Policies

Deloitte Net Zero Report (Link)

1/4 

of the global
workforce



more
than



800 million
jobs

*have a high vulnerability to climate extremes
and economic transition impacts*

Definitions

Ecosystem Services

Ecosystem services are the beneficial outcomes, for the natural environment or people, that result from ecosystem functions. Some examples of ecosystem services are support of the food chain, harvesting of animals or plants, and the provision of clean water or scenic views

Definitions

Ecosystem Services

Ecosystem services are the beneficial outcomes, for the natural environment or people, that result from ecosystem functions. Some examples of ecosystem services are support of the food chain, harvesting of animals or plants, and the provision of clean water or scenic views

Ecosystem Functions

Ecosystem functions are the physical, chemical, and biological processes or attributes that contribute to the self-maintenance of an ecosystem; in other words, what the ecosystem does. Some examples of ecosystem functions are provision of wildlife habitat, carbon cycling, or the trapping of nutrients

Valuation and Policy

- Ecosystem Services Valuation shape Policy

Valuation and Policy

- Ecosystem Services Valuation shape Policy
 - ① *Allocation of public spending* on conservation, preservation, or restoration activities

Valuation and Policy

- Ecosystem Services Valuation shape Policy
 - ① *Allocation of public spending* on conservation, preservation, or restoration activities
 - ② Identification of *Public's Values*

Valuation and Policy

- Ecosystem Services Valuation shape Policy
 - ① *Allocation of public spending* on conservation, preservation, or restoration activities
 - ② Identification of *Public's Values*
 - ③ *Comparing* Benefits of different projects/programs

Valuation and Policy

- Ecosystem Services Valuation shape Policy
 - ① *Allocation of public spending* on conservation, preservation, or restoration activities
 - ② Identification of *Public's Values*
 - ③ *Comparing* Benefits of different projects/programs
 - ④ *Prioritization* Conservation or Restoration projects

Valuation and Policy

- Ecosystem Services Valuation shape Policy
 - ① *Allocation of public spending* on conservation, preservation, or restoration activities
 - ② Identification of *Public's Values*
 - ③ *Comparing* Benefits of different projects/programs
 - ④ *Prioritization* Conservation or Restoration projects
 - ⑤ Maximize *Efficiency* of environmental benefits (per €spent)

Total Economic Value

- **Total Economic Value (TEV)** provides an *all-encompassing measure of the economic value of any environmental asset*. It decomposes into use and non-use (or passive use) values, and further sub-classifications can be provided

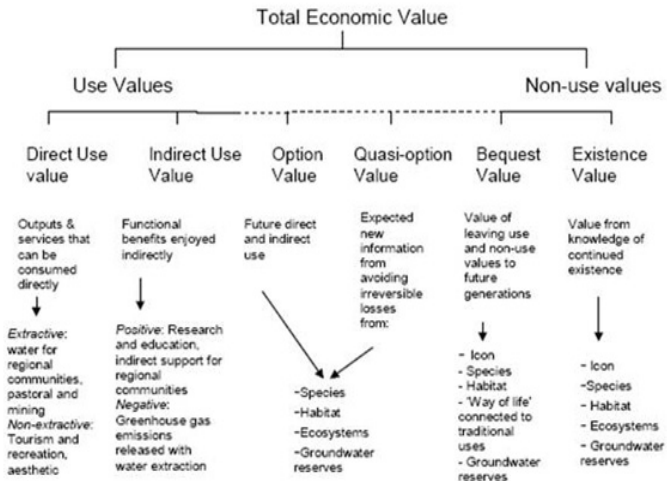
Total Economic Value

- **Total Economic Value (TEV)** provides an *all-encompassing measure of the economic value of any environmental asset*. It decomposes into use and non-use (or passive use) values, and further sub-classifications can be provided
- TEV does not encompass other kinds of values, such as intrinsic values which are usually defined as values residing “in” the asset and unrelated to human preferences or even human observation

Total Economic Value

- **Total Economic Value (TEV)** provides an *all-encompassing measure of the economic value of any environmental asset*. It decomposes into use and non-use (or passive use) values, and further sub-classifications can be provided
- TEV does not encompass other kinds of values, such as intrinsic values which are usually defined as values residing “in” the asset and unrelated to human preferences or even human observation
- Standard disaggregation
 - ▶ **Use Value**
 - ▶ **Non-Use Value**
 - ▶ **Option Value**

Valuation Classification



Source: Rolfe (2010)

Use Value

- **Use Value (UV)** includes use of ES in **Production & Consumption** as well as **Recreational Use** (fishing, cycling, hiking etc.)

Use Value

- **Use Value (UV)** includes use of ES in **Production & Consumption** as well as **Recreational Use** (fishing, cycling, hiking etc.)
- **Direct Use Value (DUV)**
 - ▶ Use of ES for *immediate* Consumption (e.g. Nutrition) and Production (e.g. Biomass)
 - ▶ Resources extracted from the ecosystem (e.g. food, timber) and non-consumptive use without extracting elements from ecosystem (e.g. recreation, landscape amenity)

Use Value

- **Use Value (UV)** includes use of ES in **Production & Consumption** as well as **Recreational Use** (fishing, cycling, hiking etc.)
- **Direct Use Value (DUV)**
 - ▶ Use of ES for *immediate* Consumption (e.g. Nutrition) and Production (e.g. Biomass)
 - ▶ Resources extracted from the ecosystem (e.g. food, timber) and non-consumptive use without extracting elements from ecosystem (e.g. recreation, landscape amenity)
- **Indirect Use Value (IUV)**
 - ▶ *Functional Values* associated ES with support for Human needs rather than directly using Resources
 - ▶ E.g. Regulation of chemical composition of the atmosphere and ocean/ climate & water regulation/ soil retention and provision

Potential Use Value

- **Option Value (OV)**

- ▶ having the option to use a resource *in the future*
- ▶ Expressed as the Amount people are willing to pay to conserve certain Ecosystem attributes (e.g. a national park)

Potential Use Value

- **Option Value (OV)**

- ▶ having the option to use a resource *in the future*
- ▶ Expressed as the Amount people are willing to pay to conserve certain Ecosystem attributes (e.g. a national park)

- **Quasi-Option Value (QOV)**

- ▶ ↑ Scientific Knowledge of potential harnessing of Environmental Resources which could be of use in the future
- ▶ Value of information that can be secured by delaying a decision with uncertain outcomes
- ▶ E.g. Development of a piece of forested land for agricultural use → known benefits in terms of crops but *unknown* benefits of preserving the same piece of land . Delaying the decision → learn more about the benefits of preserving

Non-Use Value

- **Non-Use Value (NUV)** encompasses value attributed to *inherent characteristics* of Ecosystems not associated with present or future human use

Non-Use Value

- **Non-Use Value (NUV)** encompasses value attributed to *inherent characteristics* of Ecosystems not associated with present or future human use
- **Bequest Value**
 - ▶ Ecosystem resources will be passed on to future generations

Non-Use Value

- **Non-Use Value (NUV)** encompasses value attributed to *inherent characteristics* of Ecosystems not associated with present or future human use
- **Bequest Value**
 - ▶ Ecosystem resources will be passed on to future generations
- **Altruistic Value**
 - ▶ Availability of the ecosystem resource to others in the current generation

Non-Use Value

- **Non-Use Value (NUV)** encompasses value attributed to *inherent characteristics* of Ecosystems not associated with present or future human use
- **Bequest Value**
 - ▶ Ecosystem resources will be passed on to future generations
- **Altruistic Value**
 - ▶ Availability of the ecosystem resource to others in the current generation
- **Existence Value**
 - ▶ Existence of an ecosystem resource, even though an individual has no actual or planned use of it
E.g. Valuing existence of blue whales despite probably never seeing one

Intrinsic-Existence Values

- Intrinsic value resides “in” environmental assets *independent of human preferences*

Intrinsic-Existence Values

- Intrinsic value resides “in” environmental assets *independent of human preferences*
- But, by definition, TEV relates to human preferences

Intrinsic-Existence Values

- Intrinsic value resides “in” environmental assets *independent of human preferences*
- But, by definition, TEV relates to human preferences
- Connecting Economic and Intrinsic value implies broader incentives

Intrinsic-Existence Values

- Intrinsic value resides “in” environmental assets *independent of human preferences*
- But, by definition, TEV relates to human preferences
- Connecting Economic and Intrinsic value implies broader incentives
 - ▶ **Bequest:** Associated with future generations use
 - ▶ **Donating:** In the form of gifts → Use Value
 - ▶ **Empathy:** Towards Nature and other Human Beings
 - ▶ **Recognition of non-Human Rights**

Critique on Valuation

- Some Economists dismiss **Existence Value** as redundant (e.g. Weikard, 2000)
Stemming directly from Use Value

Critique on Valuation

- Some Economists dismiss **Existence Value** as redundant (e.g. Weikard, 2000)
Stemming directly from Use Value
- **Existence Value** cannot be viewed *separately* from **Bequest Value**

Critique on Valuation

- Some Economists dismiss **Existence Value** as redundant (e.g. Weikard, 2000)
Stemming directly from Use Value
- **Existence Value** cannot be viewed *separately* from **Bequest Value**
- **Existence Value** is inherent in all living creatures → should not be included in Cost-Benefit Analysis (Rosenthal & Nelson, 1992)

Critique on Valuation

- Some Economists dismiss **Existence Value** as redundant (e.g. Weikard, 2000)
Stemming directly from Use Value
- **Existence Value** cannot be viewed *separately* from **Bequest Value**
- **Existence Value** is inherent in all living creatures → should not be included in Cost-Benefit Analysis (Rosenthal & Nelson, 1992)
- **Option Value** is tied to Potential Use → included in **Use Value** (Kolstad, 2000)

Assigning Value to Ecosystem Services

- **Costs of Abatement** measurement requires Firm and Industry specific information

Assigning Value to Ecosystem Services

- **Costs of Abatement** measurement requires Firm and Industry specific information
- Estimation of **Benefits** is more *challenging*

Assigning Value to Ecosystem Services

- **Costs of Abatement** measurement requires Firm and Industry specific information
- Estimation of **Benefits** is more *challenging*
- **Economic valuation** attempts to elicit public preferences for changes in the state of the environment in monetary terms

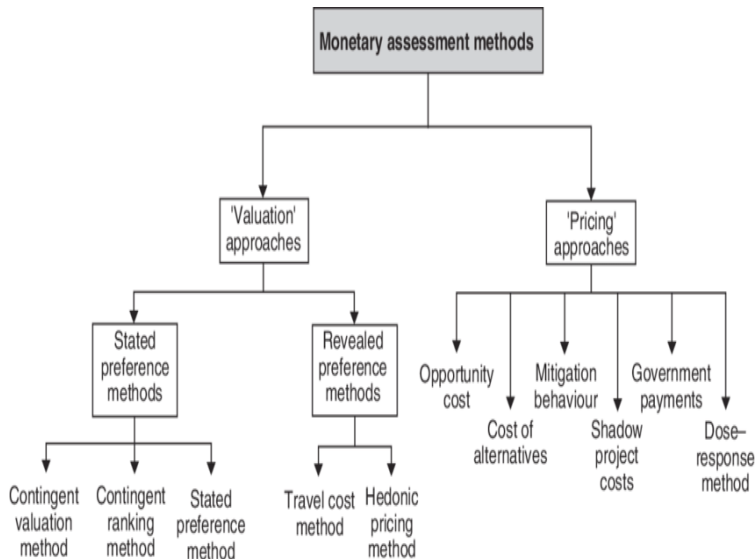
Assigning Value to Ecosystem Services

- **Costs of Abatement** measurement requires Firm and Industry specific information
- Estimation of **Benefits** is more *challenging*
- **Economic valuation** attempts to elicit public preferences for changes in the state of the environment in monetary terms
- **Revealed Preferences Methods**
Data individuals' preferences for a marketable good which includes environmental attributes

Assigning Value to Ecosystem Services

- **Costs of Abatement** measurement requires Firm and Industry specific information
- Estimation of **Benefits** is more *challenging*
- **Economic valuation** attempts to elicit public preferences for changes in the state of the environment in monetary terms
- **Revealed Preferences Methods**
Data individuals' preferences for a marketable good which includes environmental attributes
- **Stated Preferences Methods**
Questionnaires to evoke individuals' preferences for a given change in a natural resource or environmental attribute

Ecosystem Valuation Methods



Appropriate Valuation Methods

Valuation method	Element of TEV captured	Ecosystem service(s) valued	Benefits of approach	Limitations of approach
Market prices	Direct and indirect use	Those that contribute to marketed products e.g. timber, fish, genetic information	Market data readily available and robust	Limited to those ecosystem services for which a market exists.
Cost-based approaches	Direct and indirect use	Depends on the existence of relevant markets for the ecosystem service in question. Examples include man-made defences being used as proxy for wetlands storm protection; expenditure on water filtration as proxy for value of water pollution damages.	Market data readily available and robust	Can potentially overestimate actual value
Production function approach	Indirect use	Environmental services that serve as input to market products e.g. effects of air or water quality on agricultural production and forestry output	Market data readily available and robust	Data-intensive and data on changes in services and the impact on production often missing
Hedonic pricing	Direct and indirect use	Ecosystem services that contribute to air quality, visual amenity, landscape, quiet i.e. attributes that can be appreciated by potential buyers	Based on market data, so relatively robust figures	Very data-intensive and limited mainly to services related to property
Travel cost	Direct and indirect use	All ecosystems services that contribute to recreational activities	Based on observed behaviour	Generally limited to recreational benefits. Difficulties arise when trips are made to multiple destinations.
Random utility	Direct and indirect use	All ecosystems services that contribute to recreational activities	Based on observed behaviour	Limited to use values
Contingent valuation	Use and non-use	All ecosystem services	Able to capture use and non-use values	Bias in responses, resource-intensive method, hypothetical nature of the market
Choice modelling	Use and non-use	All ecosystem services	Able to capture use and non-use values	Similar to contingent valuation above

Source: Based on eftec (2006) *Valuing our Natural Environment*

Revealed Preference Methods

- Many impacts of projects and policies are of an *intangible nature* not traded in actual markets

Revealed Preference Methods

- Many impacts of projects and policies are of an *intangible nature* not traded in actual markets
- **Revealed Preferences Methods** can be used to “tease out” their values embedded in observed prices

Revealed Preference Methods

- Many impacts of projects and policies are of an *intangible nature* not traded in actual markets
- **Revealed Preferences Methods** can be used to “tease out” their values embedded in observed prices
- Different methods share using market information and/or behaviour → Economic Value of non-market

Revealed Preference Methods

- Many impacts of projects and policies are of an *intangible nature* not traded in actual markets
- **Revealed Preferences Methods** can be used to “tease out” their values embedded in observed prices
- Different methods share using market information and/or behaviour → Economic Value of non-market
 - ① Travel Cost Method
 - ② Hedonic Price Method
 - ③ Costs of Illness Method
 - ④ Averting Behaviour & Defensive Expenditures

Revealed Preferences Methods

Method	Revealed behaviour	Conceptual framework	Types of application
Hedonic pricing	Property purchased; choice of job	Demand for differentiated products	Property value and wage determinants
Travel cost	Participation in recreation activity at chosen site	Household production; complementary goods	Recreational demand
Averting behaviour/defensive expenditure	Time costs; purchases to avoid harm	Household production; substitute goods	Health: mortality and morbidity
Costs of illness	Expenditures to treat illness	Treatment costs	Health: morbidity

Source: Boyle (2003).

Hedonic Price Method

- Estimates economic values for ES that directly **affect market prices of some other good**

Hedonic Price Method

- Estimates economic values for ES that directly **affect market prices of some other good**
- Most commonly applied to variations in housing prices that reflect the value of local environmental attributes

Hedonic Price Method

- Estimates economic values for ES that directly **affect market prices of some other good**
- Most commonly applied to variations in housing prices that reflect the value of local environmental attributes
- Estimate economic benefits or costs associated with
 - ▶ **Environmental quality** (air pollution, water pollution, noise)
 - ▶ **Environmental amenities** (aesthetic views, proximity to recreational sites)

Hedonic Price Method

- Estimates economic values for ES that directly **affect market prices of some other good**
- Most commonly applied to variations in housing prices that reflect the value of local environmental attributes
- Estimate economic benefits or costs associated with
 - ▶ **Environmental quality** (air pollution, water pollution, noise)
 - ▶ **Environmental amenities** (aesthetic views, proximity to recreational sites)
- Price of a marketed good is related to its characteristics, or the services it provides

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics
- Focus on the Effect of **Environmental Attributes**

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics
- Focus on the Effect of **Environmental Attributes**
- Use **Cross-Sectional** Empirical Data on Prices and Characteristics

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics
- Focus on the Effect of **Environmental Attributes**
- Use **Cross-Sectional** Empirical Data on Prices and Characteristics

$$P_i = f(A_i, L_i, E_i) \quad (1)$$

- ▶ P_i : Price (e.g. House Price)
- ▶ A_i : Structural Characteristics (e.g. Rooms, Area)
- ▶ L_i : Location Characteristics (e.g. Public Transport, Schools)
- ▶ E_i : Environmental Characteristics (e.g. CO2 concentration)

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics
- Focus on the Effect of **Environmental Attributes**

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics
- Focus on the Effect of **Environmental Attributes**
- Use **Cross-Sectional** Empirical Data on Prices and Characteristics

Hedonic Price Method (cont.)

- How does the price people are willing to pay for it change when the characteristics change? → Value of individual characteristics
- Focus on the Effect of **Environmental Attributes**
- Use **Cross-Sectional** Empirical Data on Prices and Characteristics

$$P_i = f(A_i, L_i, E_i) \quad (2)$$

- ▶ P_i : Price (e.g. House Price)
- ▶ A_i : Structural Characteristics (e.g. Rooms, Area)
- ▶ L_i : Location Characteristics (e.g. Public Transport, Schools)
- ▶ E_i : Environmental Characteristics (e.g. CO2 concentration)

Hedonic Price Method (cont.)

- Use **Multiple Regression Methods**

Hedonic Price Method (cont.)

- Use **Multiple Regression Methods**
- Partial Derivative with respect to Environmental Characteristic

$$\frac{\partial P}{\partial E}$$

Hedonic Price Method (cont.)

- Use **Multiple Regression Methods**
- Partial Derivative with respect to Environmental Characteristic

$$\frac{\partial P}{\partial E}$$

- Estimate the **Demand Function - Willingness to Pay** for an Environmental Characteristic

Hedonic Price Method (cont.)

- Use **Multiple Regression Methods**
- Partial Derivative with respect to Environmental Characteristic

$$\frac{\partial P}{\partial E}$$

- Estimate the **Demand Function - Willingness to Pay** for an Environmental Characteristic
- Extra Amount of Money the consumer is willing to Pay for the Good for a **marginal increase of an Environmental Resource or Amenity *ceteris paribus***

House Prices Example

- Data on (median) **House Prices**, Rooms, Crimes per capita, Property Tax and **Nitrous Oxide Concentration** in a community (Wooldridge, 2002)

House Prices Example

- Data on (median) **House Prices**, Rooms, Crimes per capita, Property Tax and **Nitrous Oxide Concentration** in a community (Wooldridge, 2002)
- Linear Regression

$$\log(P)_i = \beta_0 + \beta_1 \log(NOx)_i + \beta_2 Rooms_i + \beta_3 Crimes_i + \beta_4 \log(Tax)_i + u_i \quad (3)$$

House Prices Example

- Data on (median) **House Prices**, Rooms, Crimes per capita, Property Tax and **Nitrous Oxide Concentration** in a community (Wooldridge, 2002)
- Linear Regression

$$\log(P)_i = \beta_0 + \beta_1 \log(\text{NOx})_i + \beta_2 \text{Rooms}_i + \beta_3 \text{Crimes}_i + \beta_4 \log(\text{Tax})_i + u_i \quad (3)$$

- Parameter of interest: $\hat{\beta}_1 = \frac{\partial \log(\text{Price})_i}{\partial \log(\text{NOx})_i} = \frac{\% \Delta \text{Price}_i}{\% \Delta \text{NOx}_i}$

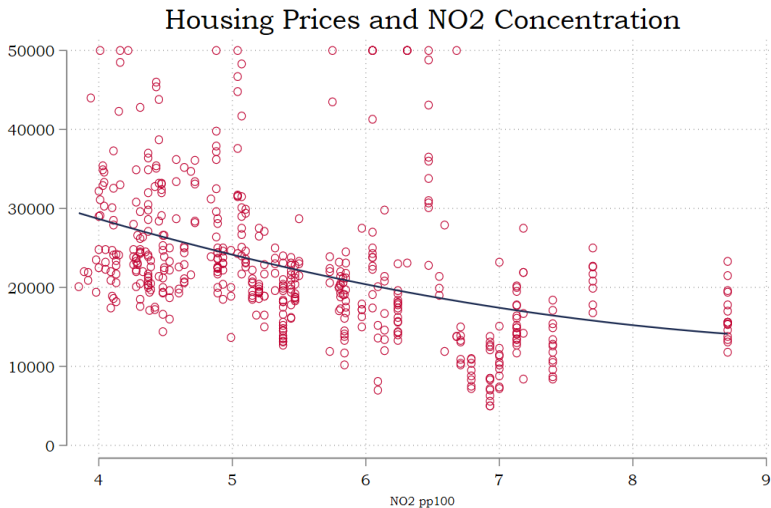
House Prices Example

- Data on (median) **House Prices**, Rooms, Crimes per capita, Property Tax and **Nitrous Oxide Concentration** in a community (Wooldridge, 2002)
- Linear Regression

$$\log(P)_i = \beta_0 + \beta_1 \log(\text{NOx})_i + \beta_2 \text{Rooms}_i + \beta_3 \text{Crimes}_i + \beta_4 \log(\text{Tax})_i + u_i \quad (3)$$

- Parameter of interest: $\hat{\beta}_1 = \frac{\partial \log(\text{Price})_i}{\partial \log(\text{NOx})_i} = \frac{\% \Delta \text{Price}_i}{\% \Delta \text{NOx}_i}$
- **Estimated Partial Elasticity:** What is the $\% \uparrow P$ for a $1\% \downarrow$ in Pollution?

House Prices and NO_x Concentration



Source: Wooldridge

Regression Results

Average Housing Prices and NOx			
	(1)	(2)	(3)
VARIABLES	log(Price)	log(Price)	log(Price)
log (NOx)	-1.04*** (0.078)	-0.45*** (0.066)	-0.28*** (0.077)
Avg number of rooms		0.29*** (0.017)	0.28*** (0.017)
Crimes committed per capita		-0.02*** (0.002)	-0.01*** (0.002)
log(Property Tax)			-0.18*** (0.042)
Constant	11.71*** (0.132)	8.96*** (0.173)	9.75*** (0.253)
Observations	506	506	506
R-squared	0.264	0.598	0.612
Estimation Method	OLS	OLS	OLS

Standard errors in parentheses

*** p<0.01, ** p<0.05, * p<0.1

Results Interpretation

- **Negative Effect of Pollution** on House Prices

Results Interpretation

- **Negative Effect of Pollution** on House Prices
- **Statistically Significant** at 1% level

Results Interpretation

- **Negative Effect of Pollution** on House Prices
- **Statistically Significant** at 1% level
- Potential Buyers willing to pay 0.3 – 1% more for a 1% ↓ in NO_x concentration *other things constant*

Results Interpretation

- **Negative Effect of Pollution** on House Prices
- **Statistically Significant** at 1% level
- Potential Buyers willing to pay 0.3 – 1% more for a 1% ↓ in NO_x concentration *other things constant*
- Including control variables magnitude but still Negative & Significant

Results Interpretation

- **Negative Effect of Pollution** on House Prices
- **Statistically Significant** at 1% level
- Potential Buyers willing to pay 0.3 – 1% more for a 1% ↓ in NOx concentration *other things constant*
- Including control variables magnitude but still Negative & Significant
- People **Value Ecosystem Quality** → reflected in House Prices

Critical Assessment of HPM

- ➊ (+): Simple & Easily applied Method
- ➋ (+): Straightforward Interpretation

Critical Assessment of HPM

- ① (+): Simple & Easily applied Method
- ② (+): Straightforward Interpretation

- ① (-): Quality Data Requirements
- ② (-): Public misconception of ES

- ③ (-): Linear Relationship Identification (*tricky*)

Travel Cost Method

- The **Travel Cost Method (TCM)** is used to estimate economic use values for **Ecosystems or sites that used for recreation**

Travel Cost Method

- The **Travel Cost Method (TCM)** is used to estimate economic use values for **Ecosystems or sites that used for recreation**
- **Premise:** Travel Cost *reflects Use Value* of Recreational Site (e.g. lake for fishing, mountain for hiking etc.)

Travel Cost Method

- The **Travel Cost Method (TCM)** is used to estimate economic use values for **Ecosystems or sites that used for recreation**
- **Premise:** Travel Cost *reflects Use Value* of Recreational Site (e.g. lake for fishing, mountain for hiking etc.)
- Estimate **Economic Benefits or Costs** resulting from:
 - ▶ Changes in access costs for a recreational site
 - ▶ Elimination of an existing recreational site
 - ▶ + of a new recreational site
 - ▶ Changes in environmental quality at a recreational site

Travel Cost Method (cont.)

- Total Travel Cost (K) for person i visiting site j is

$$K_{ij} = f(D_{ij}, T_{ij}, E_{ij}) \quad (4)$$

- ▶ D_{ij} : Distance (fuel, tolls)
- ▶ T_{ij} : Time
- ▶ E_{ij} : Entry Ticket

Travel Cost Method (cont.)

- Total Travel Cost (K) for person i visiting site j is

$$K_{ij} = f(D_{ij}, T_{ij}, E_{ij}) \quad (4)$$

- ▶ D_{ij} : Distance (fuel, tolls)
 - ▶ T_{ij} : Time
 - ▶ E_{ij} : Entry Ticket
- Complement with **Demographic Variables** (age, education, income, domicile) and **Travel-specific Variables** (reason to travel, alternative options)

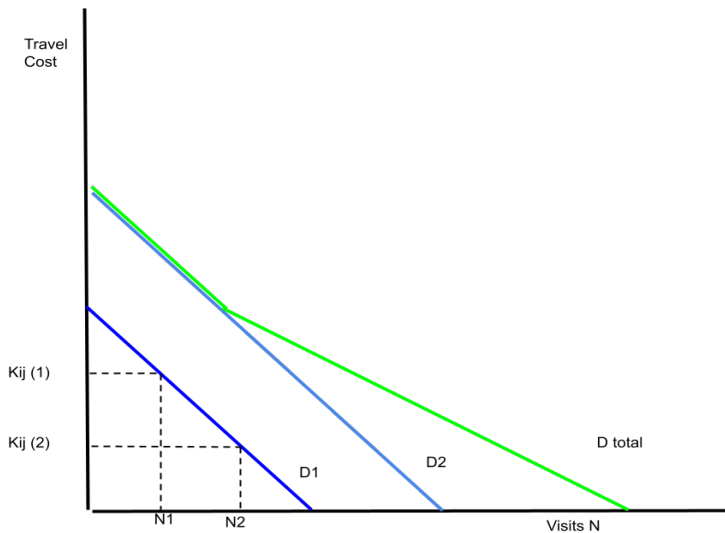
Travel Cost Method (cont.)

- Total Travel Cost (K) for person i visiting site j is

$$K_{ij} = f(D_{ij}, T_{ij}, E_{ij}) \quad (4)$$

- ▶ D_{ij} : Distance (fuel, tolls)
 - ▶ T_{ij} : Time
 - ▶ E_{ij} : Entry Ticket
- Complement with **Demographic Variables** (age, education, income, domicile) and **Travel-specific Variables** (reason to travel, alternative options)
 - Integrate Information with **Number of Travels (N)**
 - Estimate Demand Curve for Environmental Good (site)

Demand Curve with TCM



TCM Options

① Zonal Travel Cost Approach

TCM Options

① Zonal Travel Cost Approach

- ▶ Simple Method based on **Secondary data** for visitors' travels from **different Zones**
- ▶ Travel Cost \uparrow with Distance (Zones)
- ▶ Estimate Demand Curve \rightarrow **Consumer Surplus**
- ▶ Cannot value a **change in quality** for a site

TCM Options

1 Zonal Travel Cost Approach

- ▶ Simple Method based on **Secondary data** for visitors' travels from **different Zones**
- ▶ Travel Cost \uparrow with Distance (Zones)
- ▶ Estimate Demand Curve \rightarrow **Consumer Surplus**
- ▶ Cannot value a **change in quality** for a site

2 Individual Travel Cost Approach

- ▶ Similar to the zonal approach, but **uses survey data** from visitors \neq data from each zone
- ▶ \uparrow Data Requirements, \uparrow Precise Results

Critical Assessment of TCM

- ① (+): Easy to Implement and to Interpret
- ② (+): Based on actual behavior \neq what people *say they would do* in a hypothetical situation

Critical Assessment of TCM

- ➊ (+): Easy to Implement and to Interpret
- ➋ (+): Based on actual behavior \neq what people *say they would do* in a hypothetical situation
- ➌ (-): Assuming single purpose trip (visit the site) *overestimates value* if > 1 purpose
- ➍ (-): Availability of Substitute Sites distorts results
- ➎ (-): Those who value certain sites may choose to live nearby! (*Endogeneity*)
- ➏ (-): Those who live nearby certain sites tend to value them more! (*Endogeneity vol. 2*)

Temple of Poseidon TCM

- Tourkolias *et al.* (2015) apply the Zonal TCM to estimate value attributed to the **Poseidon temple in Sounio, Greece**

Temple of Poseidon TCM

- Tourkolias *et al.* (2015) apply the Zonal TCM to estimate value attributed to the **Poseidon temple in Sounio, Greece**
- 6 Travel Zones → **Visits per 1000 inhabitants**

Temple of Poseidon TCM

- Tourkolias *et al.* (2015) apply the Zonal TCM to estimate value attributed to the **Poseidon temple in Sounio, Greece**
- 6 Travel Zones → **Visits per 1000 inhabitants**
- Travel Costs under *different scenarios*

Temple of Poseidon TCM

- Tourkolia *et al.* (2015) apply the Zonal TCM to estimate value attributed to the **Poseidon temple in Sounio, Greece**
- 6 Travel Zones → **Visits per 1000 inhabitants**
- Travel Costs under *different scenarios*
- **Linear Regression (OLS) - Baseline Model**

$$\text{VisitsperPopulation}_i = \beta_0 + \beta_1 \text{TravelCost}_i + u_i$$

Temple of Poseidon TCM

- Tourkolia *et al.* (2015) apply the Zonal TCM to estimate value attributed to the **Poseidon temple in Sounio, Greece**
- 6 Travel Zones → **Visits per 1000 inhabitants**
- Travel Costs under *different scenarios*
- **Linear Regression (OLS) - Baseline Model**

$$\text{Visits per Population}_i = \beta_0 + \beta_1 \text{Travel Cost}_i + u_i$$

- Consumer Surplus 2.3 – 19.3 €mil/year

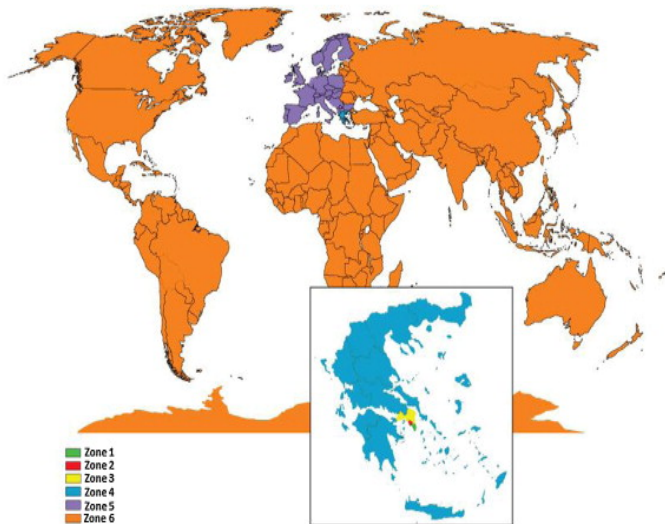
Temple of Poseidon TCM

- Tourkolas *et al.* (2015) apply the Zonal TCM to estimate value attributed to the **Poseidon temple in Sounio, Greece**
- 6 Travel Zones → **Visits per 1000 inhabitants**
- Travel Costs under *different scenarios*
- **Linear Regression (OLS) - Baseline Model**

$$\text{VisitsperPopulation}_i = \beta_0 + \beta_1 \text{TravelCost}_i + u_i$$

- Consumer Surplus 2.3 – 19.3 €mil/year
- **Total Value = CS + Total Expenditures = 17 – 60 €mil./year**

Travel Zones



Visitation Rates

Zones	Visitors	Population	Visitation rate (VR)
1	10,000	63,350	157,853
2	5000	316,913	15,777
3	48,000	3,381,547	14,195
4	5000	7,202,210	694
5	50,000	629,190,543	79
6	32,000	6,228,032,545	5

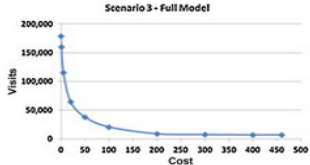
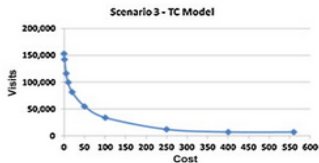
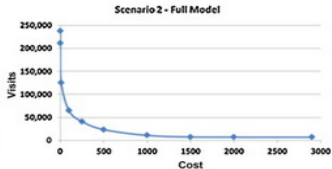
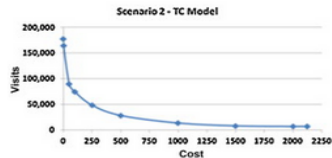
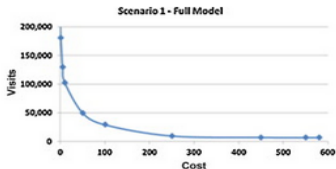
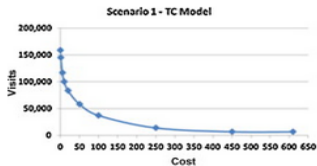
Travel Costs per Visitor

Zones	Scenario 1	Scenario 2	Scenario 3
1	4.8	4.1	8.5
2	7.1	6.4	9.6
3	12.1	9.0	18.2
4	43.1	31.9	49.8
5	141.2	418.8	154.1
6	213.6	461.7	228.6

Regression Results

Model	Scenario	Regression function	Adj. R ²	Predicted number of visitors
Semi-log 2 - TC model	1	$\ln(\text{VR}) = 10.2^* - 0.04(\text{travel cost})^*$	87.2%	168,348
	2	$\ln(\text{VR}) = 9.7^* - 0.02(\text{travel cost})^{***}$	75.0%	219,830
	3	$\ln(\text{VR}) = 10.4^* - 0.04(\text{travel cost})^*$	87.4%	163,600
Semi-log 2 - full model	1	$\ln(\text{VR}) = -25.5^{***} - 0.04(\text{travel cost})^* + 15.7(\text{freelancer})^{***} + 3.7(\text{visit})^{***}$	99.2%	154,923
	2	$\ln(\text{VR}) = 14.8^{***} - 0.02(\text{travel cost})^* + 5.5(\text{gender})^* - 2.7(\text{education})^{**}$	99.4%	174,561
	3	$\ln(\text{VR}) = -26.4^{***} - 0.05(\text{Travel Cost})^* + 17.8(\text{Freelancer})^{***} + 0.6(\text{Income})^{****}$	99.3%	167,646
Double-log - TC model	1	$\ln(\text{VR}) = 15.2^* - 2.4\ln(\text{travel cost})^*$	95.4%	158,849
	2	$\ln(\text{VR}) = 13.5^* - 1.8\ln(\text{travel cost})^*$	90.9%	177,592
	3	$\ln(\text{VR}) = 16.9^* - 2.7\ln(\text{travel cost})^*$	93.8%	153,265
Double-log - full model	1	$\ln(\text{VR}) = -15.7^{***} - 2.6\ln(\text{travel cost})^* + 8.6\ln(\text{age})^*$	99.1%	205,503
	2	$\ln(\text{VR}) = 24.0^{***} - 1.8\ln(\text{travel cost})^* - 15.6\ln(\text{visitation reason})^{***}$	98.0%	238,495
	3	$\ln(\text{VR}) = -21.2^{***} - 3.1\ln(\text{travel cost})^* + 3.0\ln(\text{attractiveness})^{****} + 9.7\ln(\text{age})^*$	99.9%	178,722

Demand Curves



Stated Preference Methods

- **Stated Preference Methods** use carefully structured **questionnaires** to elicit individuals' preferences for change in a natural resource or environmental attribute

Stated Preference Methods

- **Stated Preference Methods** use carefully structured **questionnaires** to elicit individuals' preferences for change in a natural resource or environmental attribute
- **Contingent Valuation Method (CVM)**

Stated Preference Methods

- **Stated Preference Methods** use carefully structured **questionnaires** to elicit individuals' preferences for change in a natural resource or environmental attribute
- **Contingent Valuation Method (CVM)**
- **Choice Modeling (CM)**

Stated Preference Methods

- **Stated Preference Methods** use carefully structured **questionnaires** to elicit individuals' preferences for change in a natural resource or environmental attribute
- **Contingent Valuation Method (CVM)**
- **Choice Modeling (CM)**
- Apply to estimating *non-value Use* as well

Stated Preference Methods

- **Stated Preference Methods** use carefully structured **questionnaires** to elicit individuals' preferences for change in a natural resource or environmental attribute
- **Contingent Valuation Method (CVM)**
- **Choice Modeling (CM)**
- Apply to estimating *non-value Use* as well
- Create a Hypothetical (*Contingent*) Market for ES

Stated Preference Methods

- **Stated Preference Methods** use carefully structured **questionnaires** to elicit individuals' preferences for change in a natural resource or environmental attribute
- **Contingent Valuation Method (CVM)**
- **Choice Modeling (CM)**
- Apply to estimating *non-value Use* as well
- Create a Hypothetical (*Contingent*) Market for ES
- Based on **Random Utility Theory**
Utility from alternative choices: *observed* + *random component*

Contingent Valuation Method (CVM)

- CVM involves **directly asking people** how much they would be willing to pay for specific environmental services

Contingent Valuation Method (CVM)

- CVM involves **directly asking people** how much they would be willing to pay for specific environmental services
 - ▶ Willingness to Pay for preservation/improvement/creation of ES
 - ▶ Willingness to Accept Compensation for loss/degradation of ES

Contingent Valuation Method (CVM)

- CVM involves **directly asking people** how much they would be willing to pay for specific environmental services
 - ▶ Willingness to Pay for preservation/improvement/creation of ES
 - ▶ Willingness to Accept Compensation for loss/degradation of ES
- Most common and most *controversial* evaluation method

Contingent Valuation Method (CVM)

- CVM involves **directly asking people** how much they would be willing to pay for specific environmental services
 - ▶ Willingness to Pay for preservation/improvement/creation of ES
 - ▶ Willingness to Accept Compensation for loss/degradation of ES
- Most common and most *controversial* evaluation method
- No actual market to estimate Use and Non-Use Value

Contingent Valuation Method (CVM)

- CVM involves **directly asking people** how much they would be willing to pay for specific environmental services
 - ▶ Willingness to Pay for preservation/improvement/creation of ES
 - ▶ Willingness to Accept Compensation for loss/degradation of ES
- Most common and most *controversial* evaluation method
- No actual market to estimate Use and Non-Use Value
- Mitchel & Carson (1989): *The principal challenge facing the designer of a CV study is to make the scenario sufficiently understandable, plausible and meaningful to respondents so that they can and will give valid and reliable values despite their lack of experience with one or more of the scenario dimensions*

Elicitation Formats

Format	Description
Open ended	<i>What is the maximum amount that you would be prepared to pay every year, through a tax surcharge, to improve the landscape around Stonehenge in the ways I have just described?</i>
Bidding game	<p><i>Would you pay GBP 5 every year, through a tax surcharge, to improve the landscape around Stonehenge in the ways I have just described?</i></p> <p>If Yes: Interviewer keeps increasing the bid until the respondent answers No. Then maximum WTP is elicited. If No: Interviewer keeps decreasing the bid until respondent answers Yes. Then maximum WTP is elicited.</p>
Payment card	<p><i>Which of the amounts listed below best describes your maximum willingness to pay every year, through a tax surcharge, to improve the landscape around Stonehenge in the ways I have just described?</i></p> <p>0 GBP 0.5 GBP 1 GBP 2 GBP 3 GBP 4 GBP 5 GBP 7.5 GBP 10 GBP 14.5 GBP 15 GBP 20 GBP 30 GBP 40 GBP 50 GBP 75 GBP 100 GBP 150 GBP 200 > GBP 200</p>
Single-bounded dichotomous choice	<i>Would you pay GBP 5 every year, through a tax surcharge, to improve the landscape around Stonehenge in the ways I have just described? (the price is varied randomly across the sample)</i>
Double-bounded dichotomous choice	<p><i>Would you pay GBP 5 every year, through a tax surcharge, to improve the landscape around Stonehenge in the ways I have just described? (the price is varied randomly across the sample)</i></p> <p>If Yes: <i>And would you pay GBP 10?</i> If No: <i>And would you pay GBP 1?</i></p>

Critical Assessment of CVM

- ① (+): Based on what people say they would do \neq people are observed to do
- ② (+): Very **flexible** \rightarrow can be used to estimate the economic value of virtually anything

Critical Assessment of CVM

- ➊ (+): Based on what people say they would do \neq people are observed to do
- ➋ (+): Very **flexible** \rightarrow can be used to estimate the economic value of virtually anything
- ➌ (-): Based on what people say they would do \neq people are observed to do
- ➍ (-): Assumes people *understand the good in question* and will reveal their preferences as they would in a real market
- ➎ (-): Respondents may express a positive WTP to feel good about giving for a social good (*warm glow effect*)
- ➏ (-): Respondents may express zero WTP the good because they are protesting some aspect of the scenario (e.g. paying taxes)

CVM for Water Quality in Spain

- Ramajo-Hernandez and del Saz-Salazar (2012) employ CVM to estimate WTP regarding non-market benefits of water quality improvements in the Guadiana river basin in Spain

CVM for Water Quality in Spain

- Ramajo-Hernandez and del Saz-Salazar (2012) employ CVM to estimate WTP regarding non-market benefits of water quality improvements in the Guadiana river basin in Spain
- Juxtaposing **Bad vs Good Ecological Status**

CVM for Water Quality in Spain

- Ramajo-Hernandez and del Saz-Salazar (2012) employ CVM to estimate WTP regarding non-market benefits of water quality improvements in the Guadiana river basin in Spain
- Juxtaposing **Bad vs Good Ecological Status**
- 258 out of 505 respondents declare **Zero WTP**

CVM for Water Quality in Spain

- Ramajo-Hernandez and del Saz-Salazar (2012) employ CVM to estimate WTP regarding non-market benefits of water quality improvements in the Guadiana river basin in Spain
- Juxtaposing **Bad vs Good Ecological Status**
- 258 out of 505 respondents declare **Zero WTP**
- Average WTP for water status \uparrow (under the European Water Directive) \rightarrow 33 €/per family per year

CVM for Water Quality in Spain

- Ramajo-Hernandez and del Saz-Salazar (2012) employ CVM to estimate WTP regarding non-market benefits of water quality improvements in the Guadiana river basin in Spain
- Juxtaposing **Bad vs Good Ecological Status**
- 258 out of 505 respondents declare **Zero WTP**
- Average WTP for water status \uparrow (under the European Water Directive) \rightarrow 33 €per family per year
- Multiplied by number of families in the region \rightarrow **39 million €per year**

Ecological Status Guidana River Basin



Bad ecological status

Good ecological status

The Economics of Saving the Amazon Rain Forest

- Very Enlightening **Podcast on Freakonomics Radio** - [Link](#)

The Economics of Saving the Amazon Rain Forest

- Very Enlightening **Podcast on Freakonomics Radio** - [Link](#)
- Amount of carbon stored in the Amazon is **over 70 times greater than the annual U.S. output of GHG**

The Economics of Saving the Amazon Rain Forest

- Very Enlightening **Podcast on Freakonomics Radio** - [Link](#)
- Amount of carbon stored in the Amazon is **over 70 times greater than the annual U.S. output of GHG**
- Almost one-fifth of the Brazilian Amazon deforested between 1970-2005 exacerbated by the Bolsonaro regime after 2018

The Economics of Saving the Amazon Rain Forest

- Very Enlightening **Podcast on Freakonomics Radio** - [Link](#)
- Amount of carbon stored in the Amazon is **over 70 times greater than the annual U.S. output of GHG**
- Almost one-fifth of the Brazilian Amazon deforested between 1970-2005 exacerbated by the Bolsonaro regime after 2018
- Ending deforestation in the Amazon benefits industries and consumers throughout the world - but *who bares the cost?*

The Economics of Saving the Amazon Rain Forest

- Very Enlightening **Podcast on Freakonomics Radio** - [Link](#)
- Amount of carbon stored in the Amazon is **over 70 times greater than the annual U.S. output of GHG**
- Almost one-fifth of the Brazilian Amazon deforested between 1970-2005 exacerbated by the Bolsonaro regime after 2018
- Ending deforestation in the Amazon benefits industries and consumers throughout the world - but *who bares the cost?*
- Brazil's Minister of the Environment "The opportunity cost must be paid by someone, and ... someone means those who have the funds or the necessary sources of finance for that."
Estimated the cost: \$12 billion a year

Social Cost of Carbon

- The **social cost of carbon SCC** is the cost of the damages created by one extra ton of CO₂

Social Cost of Carbon

- The **social cost of carbon SCC** is the cost of the damages created by one extra ton of CO₂
- Use IAMs to calculate how emissions affect economic outcomes, → agricultural productivity, damages caused by sea level rise, ↓ human health and labor productivity

Social Cost of Carbon

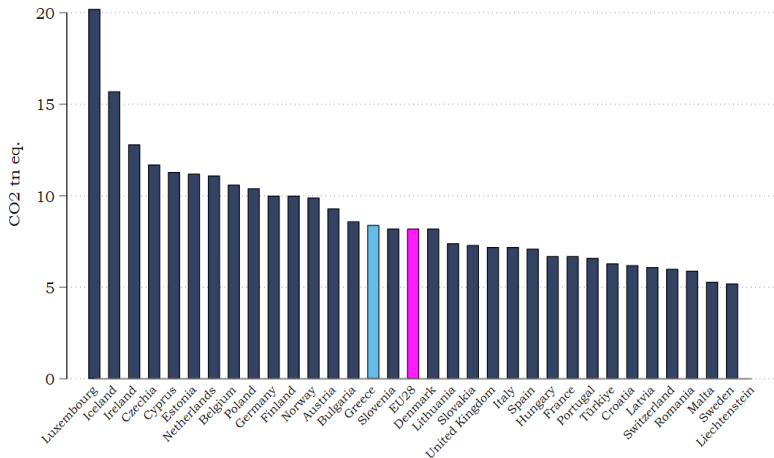
- The **social cost of carbon SCC** is the cost of the damages created by one extra ton of CO₂
- Use IAMs to calculate how emissions affect economic outcomes, → agricultural productivity, damages caused by sea level rise, ↓ human health and labor productivity
- Scientists at the **Environmental Defence Fund** ([Link](#)) estimate the social cost of CO₂ at **50 \$ per tonne**

Social Cost of Carbon

- The **social cost of carbon SCC** is the cost of the damages created by one extra ton of CO₂
- Use IAMs to calculate how emissions affect economic outcomes, → agricultural productivity, damages caused by sea level rise, ↓ human health and labor productivity
- Scientists at the **Environmental Defence Fund** ([Link](#)) estimate the social cost of CO₂ at **50 \$ per tonne**
- Average Greek emits 5.6 tonnes of CO₂ in 2019 → **280 \$ per year**

GHG Emissions per Inhabitant

GHG Emissions per capita 2019



Source: Eurostat

Integrated Assessment Models

- **Integrated Assessment Models (IAMs)** are mathematical computer models activity that utilize tools from broad scientific fields to estimate GHG emissions and their resultant effect on climate and human welfare

Integrated Assessment Models

- **Integrated Assessment Models (IAMs)** are mathematical computer models activity that utilize tools from broad scientific fields to estimate GHG emissions and their resultant effect on climate and human welfare
- Broad set of Information → Researchers & Decision makers → **Policies**

Integrated Assessment Models

- **Integrated Assessment Models (IAMs)** are mathematical computer models activity that utilize tools from broad scientific fields to estimate GHG emissions and their resultant effect on climate and human welfare
- Broad set of Information → Researchers & Decision makers → **Policies**
- IAMs commingle three aspects of scientific thinking
 - ▶ **Energy system/Technological progress models**
 - ▶ **Economic System Models**
 - ▶ **Climate Science Models**

Integrated Assessment Models

- **Integrated Assessment Models (IAMs)** are mathematical computer models activity that utilize tools from broad scientific fields to estimate GHG emissions and their resultant effect on climate and human welfare
- Broad set of Information → Researchers & Decision makers → **Policies**
- IAMs commingle three aspects of scientific thinking
 - ▶ **Energy system/Technological progress models**
 - ▶ **Economic System Models**
 - ▶ **Climate Science Models**
- Over twenty climate change IAMs summarized [here](#)

ENROADS

- The **En-ROADS Climate Solutions Simulator** is a fast, powerful climate simulation tool for understanding how we can achieve our climate goals through changes in energy, land use, consumption, agriculture, and other policies.

ENROADS

- The **En-ROADS Climate Solutions Simulator** is a fast, powerful climate simulation tool for understanding how we can achieve our climate goals through changes in energy, land use, consumption, agriculture, and other policies.
- Developed by: Climate Interactive, Ventana Systems, UML Climate Change Initiative, and MIT Sloan

ENROADS

- The **En-ROADS Climate Solutions Simulator** is a fast, powerful climate simulation tool for understanding how we can achieve our climate goals through changes in energy, land use, consumption, agriculture, and other policies.
- Developed by: Climate Interactive, Ventana Systems, UML Climate Change Initiative, and MIT Sloan
- The tool provides a synthesis on *Climate Solutions* based on the changes in Technological, Policy, Social and Economic variables

ENROADS

- The **En-ROADS Climate Solutions Simulator** is a fast, powerful climate simulation tool for understanding how we can achieve our climate goals through changes in energy, land use, consumption, agriculture, and other policies.
- Developed by: Climate Interactive, Ventana Systems, UML Climate Change Initiative, and MIT Sloan
- The tool provides a synthesis on *Climate Solutions* based on the changes in Technological, Policy, Social and Economic variables
- The **En-ROADS Baseline scenario** was created as a reasonable starting point of minimal climate action to test various changes in policies and assumptions to see the impacts on global climate

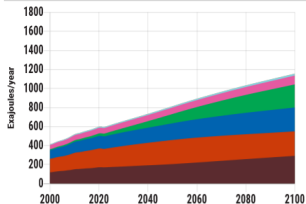
ENROADS Interface

EN-ROADS

English Simulation Graphs View Help

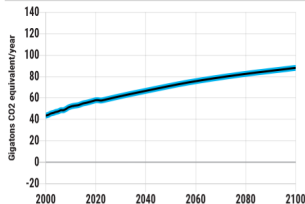
Share Your Scenario

Global Sources of Primary Energy



COAL OIL GAS RENEWABLES BIOENERGY NUCLEAR NEW ZERO

Greenhouse Gas Net Emissions



BASELINE CURRENT SCENARIO

+3.6°C

+6.4°F

Temperature Increase by 2100

Energy Supply		Transport		Land and Industry Emissions	
Coal	Renewables	Energy Efficiency	Electrification	Deforestation	Methane & Other Gases
status quo	status quo	status quo	status quo	status quo	status quo
Oil	Nuclear	Buildings and Industry		Carbon Removal	
status quo	status quo	Energy Efficiency	Electrification	Afforestation	Technological
status quo	status quo	status quo	status quo	status quo	status quo
Natural Gas	New Zero-Carbon	Growth			
status quo	status quo	Population	Economic Growth		
status quo	status quo	status quo	status quo		
Bioenergy	Carbon Price				
status quo	status quo			Register Your En-ROADS Event	

Carbon Price Simulation

- **Setting a Global Carbon Price at 100 \$ per tn.**
Assessed as *Very High*

Carbon Price Simulation

- **Setting a Global Carbon Price at 100 \$ per tn.**
Assessed as *Very High*
- **Impact**

Carbon Price Simulation

- **Setting a Global Carbon Price at 100 \$ per tn.**
Assessed as *Very High*
- **Impact**
 - ▶ Pronounced ↓ Coal Primary Energy Demand
 - ▶ Significant ↓ in Net CO₂ Emissions
 - ▶ Sharp in ↓ Carbon Intensity of final Energy starting in the 2020s
 - ▶ ↑ of Energy Demand from Renewable Sources
 - ▶ Moderate ↓ Population Exposed to Sea Level Rise
 - ▶ Marked ↓ Air Pollution from Energy

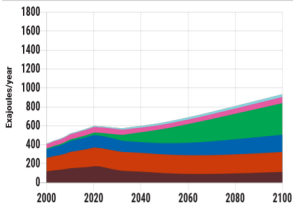
Carbon Price Simulation



English Simulation Graphs View Help ↺ ↻ ↵ ↶ ↷

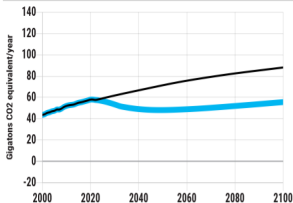
Share Your Scenario

Global Sources of Primary Energy



COAL OIL GAS RENEWABLES BIOENERGY NUCLEAR NEW ZERO

Greenhouse Gas Net Emissions



BASELINE CURRENT SCENARIO

+2.9°C

+5.2°F

Temperature Increase by 2100

Carbon Pricing and Energy Standards

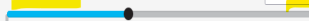
Related Graphs



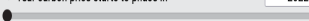
Set a global carbon price that makes energy sources more expensive depending on how much carbon dioxide they release, or enact a clean electricity standard or emissions performance standard. Energy producers could pass additional costs to their customers, so policy must be designed to minimize the impacts on the poorest.

Carbon pricing

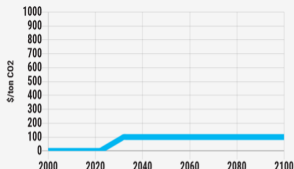
Carbon Price 100 \$/ton CO2



Year carbon price starts to phase in 2022

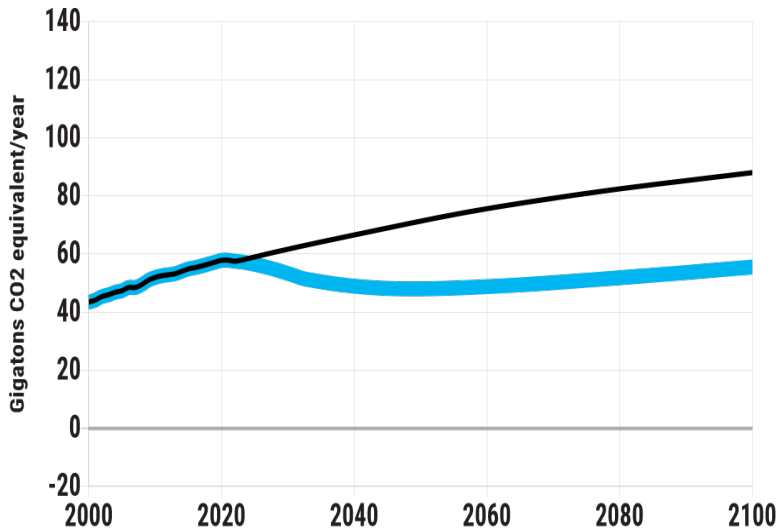


Carbon Price

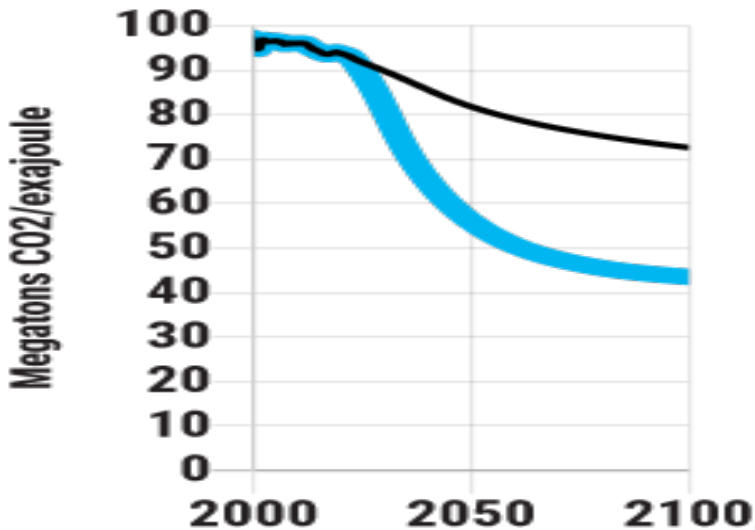


CURRENT SCENARIO

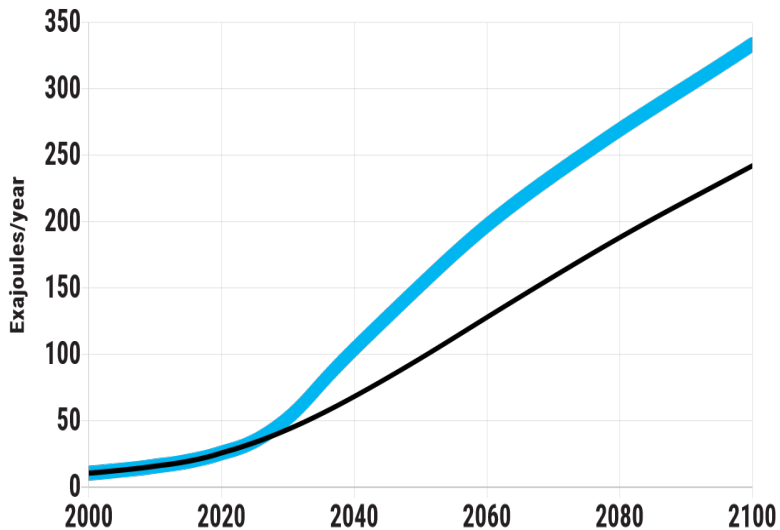
Net GHG Emissions



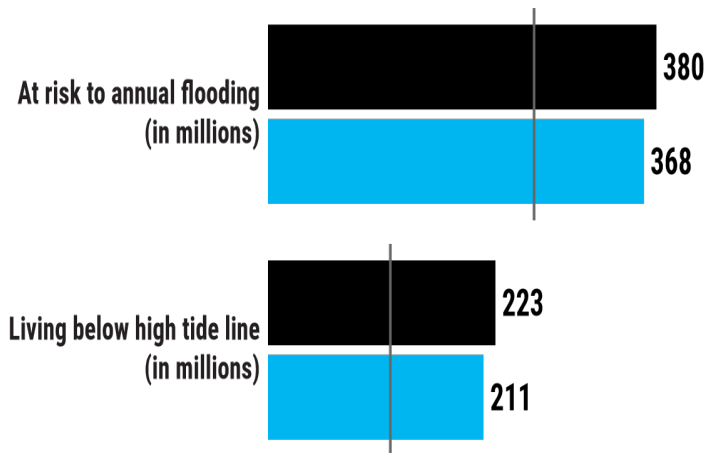
Carbon Energy Intensity



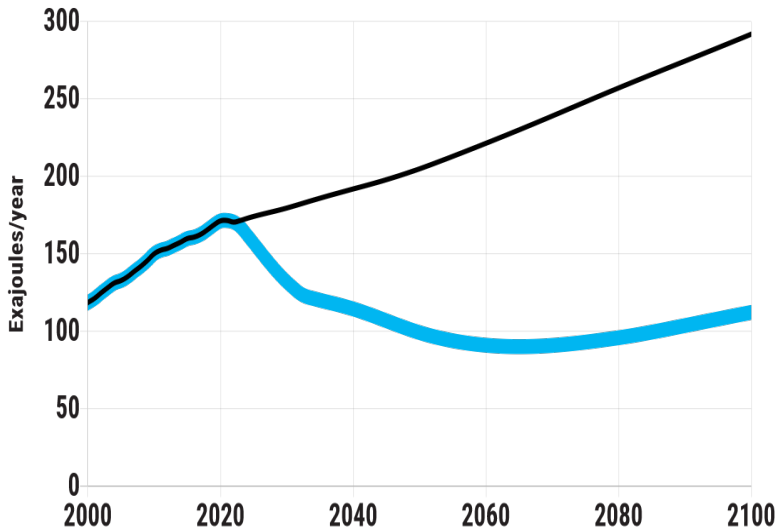
Renewables Primary Energy Demand



Population Exposed to Sea Level Rise



Coal Primary Energy Demand



Air Pollution from Energy

