## **Statistics for Business**

**Background**: Descriptive Statistics

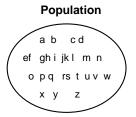
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# **Key Concepts**

- A **population** is the collection of all items of interest or under investigation (*N* represents the population size)
- A **sample** is an observed subset of the population (*n* represents the sample size)
- A parameter is a specific characteristic of a population
- A statistic is a specific characteristic of a sample



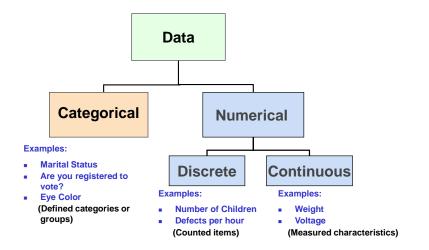
Values calculated using population data are called parameters

#### **Sample**

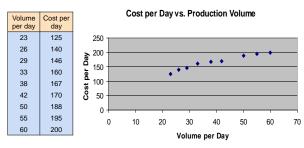


Values computed from sample data are called statistics

## Data Types

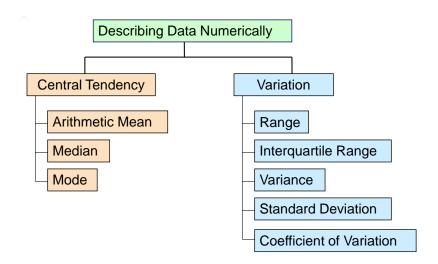


## Relationships Between Variables

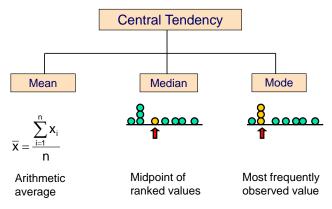


Investment Category	Investor A	Investor B	Investor C	Total
Stocks	46.5	55	27.5	129
Bonds	32.0	44	19.0	95
CD	15.5	20	13.5	49
Savings	16.0	28	7.0	51
Total	110.0	147	67.0	324

# **Describing Data Numerically**



## Measures of Central Tendency



- Median position  $\frac{n+1}{2}$  position in the ordered data
  - ▶ If the number of values is odd, the median is the middle number
  - ► If the number of values is even, the median is the average of the two middle numbers

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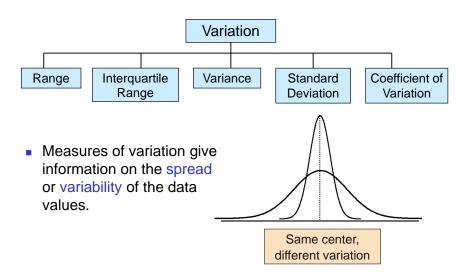
## Measures of Central Tendency

#### Example

<b>House Prices</b>			
	\$2,000,000		
	500,000		
	300,000		
	100,000		
	100,000		
Sum	\$3,000,000		

- **Mean**: \$3,000,000/5 = \$600,000
- **Median**: middle value of ranked data = \$300,000
- **Mode**: most frequent value = \$100,000

## Measures of Variability



## Variance

#### • Population Variance:

Average of squared deviations of values from the mean

$$\sigma^2 = \frac{\sum_{i=1}^{N} (X_i - \mu)^2}{N}$$

#### where

- $\mu$  = population mean
- $\triangleright$  N =population size
- $X_i = i$ —th value of the variable X

 Sample Variance: Average (approximately) of squared deviations of values from the sample mean:

$$s^{2} = \frac{\sum_{i=1}^{n} (x_{i} - \bar{x})^{2}}{n-1}$$

#### where

- $\bar{x} = \text{sample mean/average}$
- n = sample size
- $x_i = i$ —th value of the variable X



### Standard Deviation

- Population Standard
   Deviation: Most commonly used measure of variation
  - Shows variation about the mean
  - ► Has the same units as the original data

$$\sigma = \sqrt{\frac{\sum_{i=1}^{N} (X_i - \mu)^2}{N}}$$

### • Sample Standard Deviation: Most commonly used

measure of variation

- Shows variation about the sample mean
- ► Has the *same units as the original data*

$$s = \sqrt{\frac{\sum_{i=1}^{n} (x_i - \bar{x})^2}{n-1}}$$



### Standard Deviation

#### **Example: Sample Standard Deviation Computation**

- Sample Data  $(x_i)$ : 10 12 14 15 17 18 18 24
- n = 8 and sample mean  $= \bar{x} = 16$
- So the standard deviation is

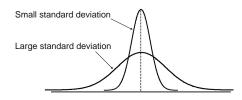
$$s = \sqrt{\frac{(10 - \bar{x})^2 + (12 - \bar{x})^2 + (14 - \bar{x})^2 + \dots + (24 - \bar{x})^2}{n - 1}}$$

$$= \sqrt{\frac{(10 - 16)^2 + (12 - 16)^2 + (14 - 16)^2 + \dots + (24 - 16)^2}{8 - 1}}$$

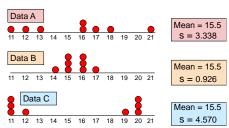
$$= \sqrt{\frac{126}{7}} = 4.2426$$

• This is a measure of the "average" scatter around the (sample) mean.

## **Comparing Standard Deviations**

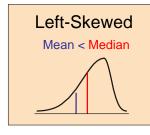


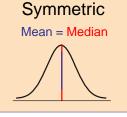
• The smaller the standard deviation, the more concentrated are the values around the mean.

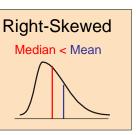


• Same mean, different standard deviations.

# Shape of a Distribution







- Describes how data are distributed
- Measures of shape:
  - Symmetric or skewed
  - Left = Negative (mass of distr. concentrated on the right of figure); Right = Positive (mass of distr. concentrated on the left of figure).

$$SK = \frac{\frac{1}{n} \sum_{i=1}^{n} (x_i - \bar{x})^3}{\left[\frac{1}{n} \sum_{i=1}^{n} (x_i - \bar{x})^2\right]^{3/2}} = \frac{\frac{1}{n} \sum_{i=1}^{n} (x_i - \bar{x})^3}{s^3}$$

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## Coefficient of Variation

- Measures relative variation and is always in percentage (%)
- Shows variation relative to mean
- Can be used to compare two or more sets of data measured in different units

$$CV = \left(\frac{s_x}{\bar{x}}\right) \cdot 100\%$$

- Stock A:
  - ► Avg price last year = \$50
  - ► Standard deviation = \$5

$$CV_A = \left(\frac{\$5}{\$50}\right) \cdot 100\% = 10\%$$

#### Stock B:

- ► Avg. price last year = \$100
- Standard deviation = \$5

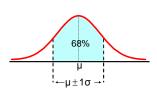
$$CV_B = \left(\frac{\$5}{\$100}\right) \cdot 100\% = 5\%$$

• Both stocks have the same standard deviation, but stock B is less variable relative to its price

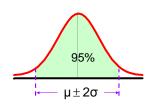


# The Empirical Rule

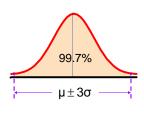
If the data distribution is bell-shaped, then the interval:



•  $\mu \pm 1\sigma$  contains about 68% of the values in the population or the sample



•  $\mu \pm 2\sigma$  contains about 95% of the values in the population or the sample



•  $\mu \pm 3\sigma$  contains almost all (about 99.7%) of the values in the population or the sample.

### Covariance

- The covariance measures the strength of the linear relationship between **two variables**
- The *population covariance*:

$$Cov(X, Y) = \sigma_{XY} = \frac{\sum_{i=1}^{N} (X_i - \mu_X)(Y_i - \mu_Y)}{N}.$$

• The *sample covariance*:

$$\widehat{\text{Cov}(x, y)} = s_{xy} = \frac{\sum_{i=1}^{n} (x_i - \bar{x})(y_i - \bar{y})}{n-1}.$$

- Only concerned with the strength of the relationship
- No causal effect is implied
  - ightharpoonup Cov(x, y) > 0, x and y tend to move in the same direction
  - ightharpoonup Cov(x,y) < 0, x and y tend to move in *opposite* directions



## **Correlation Coefficients**

- The correlation coefficient measures the relative strength of the linear relationship between **two variables**
- The *population correlation coefficient*:

$$Corr(X, Y) = \rho_{XY} = \frac{Cov(X, Y)}{\sigma_X \sigma_Y}.$$

• The sample correlation coefficient:

$$\widehat{\operatorname{Corr}(x,y)} = r_{xy} = \frac{\widehat{\operatorname{Cov}(x,y)}}{s_x s_y}.$$

- Unit free and ranges between -1 and 1
  - ▶ The closer to -1, the stronger the negative linear relationship
  - ► The closer to 1, the stronger the positive linear relationship
  - ► The closer to 0, the weaker any positive linear relationship

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## **Correlation Coefficients**

#### Examples

