## Lecture 2: Exercises

A hotel business has forecasted that the next year (i.e., 2023) it will have 130,000 overnight stays (q). The price per staying is $€ 60$. The accounting department has estimated that the operating cost can be calculated as follows.

| Payroll | $2,000,000+2 q$ |
| :--- | :--- |
| Food \& Beverage | $12 q$ |
| General Expenses | $80,000+13 q$ |

At the end of 2023, the actual results were as follows:

| Overnight stays | 150,000 |
| :--- | ---: |
| Revenues | $8,250,000$ |
| Costs | $2,350,000$ |
| Payroll | $1,830,000$ |
| Food \& Beverage | $\underline{1,800,000}$ |
| General Expenses | $5,980,000$ |
| Total Cost | $2,270,000$ |
| Operating Income |  |

## Required:

1. Prepare a static budget of the operating income.
2. Calculate total variances.
3. Prepare the flexible budget.
4. Calculate the volume variances and the selling price/expenditure variances.

Solution

|  | (1) <br> Static | (2) <br> Actual | $(3)=(2)-$ <br> (1) <br> Total Var. | (4) <br> Flexible | $(5)=(4)-$ <br> (1) <br> Sales Volume Var. | $(6)=(2)-(4)$ <br> Flexible Budget Var. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Overnight stays (q) | 130.000 | 150.000 | 20.000 F | 150.000 | 20.000 F | 0 |
| Revenues (60q) | 7.800 .000 | 8.250.000 | 450.000 F | 9.000 .000 | 1.200.000 F | -750.000 U |
| Expenses |  |  |  |  |  |  |
| Payroll (2.000.000+2q) | 2.260 .000 | 2.350 .000 | 90.000 U | 2.300 .000 | 40.000 U | 50.000 U |
| F\&B (12q) | 1.560 .000 | 1.830.000 | 270.000 U | 1.800.000 | 240.000 U | 30.000 U |
| GE (80.000+13q) | 1.770 .000 | 1.800.000 | 30.000 U | 2.030 .000 | 260.000 U | -230.000 F |
| Total Expenses | 5.590 .000 | 5.980.000 | 390.000 U | $\underline{6.130 .000}$ | 540.000 U | -150.000 F |
| Operating Income | 2.210.000 | 2.270.000 | 60.000 F | 2.870 .000 | 660.000 F | -600.000 U |

## Exercise 2.2 Price and quantity variances

The manufacturing firm ABC produces the product X . The following budgeted and actual results are available:

| Budgeted volume (units) | 40,000 | Actual Volume (units) | 38,000 |
| :--- | :---: | :--- | :---: |
| Budgeted Selling Price | 30 | Actual Selling Price | 30 |
| Budgeted price of Direct Materials per <br> unit of direct material | 2 | Actual total cost of DM $(€)$ | 360,000 |
| Standard quantity of DM per unit | 4 | Actual quantity of DM | 200,000 |
| Standard rate of Direct Labor per hour | 18 | Actual total cost of DL $(€)$ | 436,800 |
| Standard DL hours per unit | 0.5 | Actual DLH | 24,000 |
| Standard Variable OH rate per DLH | 6 | Actual Variable OH ( $€)$ | 144,000 |
| Standard Fixed OH | 180,000 | Actual Fixed OH $(€)$ | 200,000 |
| Standard rate of Fixed OH per DLH | 9 |  |  |

## Required:

1. Prepare a static budget of operating income, a flexible budget and calculate the total variances, the volume variances and the selling price/expenditure variances.
2. Prepare a variance analysis matrix for DM, DL and Variable OH.
3. How would the DM variance change if the purchase cost was $€ 396,000$ for $220,000 \mathrm{DM}$ units.
4. Prepare a Fixed OH variance analysis.

For all the above cases, assume that ABC has zero beginning/ending inventories of raw materials, work-in-progress, and finished products except Q3 that there is an ending inventory of 20,000 raw material units.

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|  | Static | Flexible | Actual | Sales <br> Volume <br> Var. | Flexible Budget Var. |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Volume | 40,000 | 38,000 | 38,000 | $-2,000$ | 0 |
| Revenues | $1,200,000$ | $1,140,000$ | 1140000 | $-60,000$ | 0 |
| DM | 320,000 | 304,000 | 360,000 | $-16,000$ | 56,000 |
| DL | 360,000 | 342,000 | 436,800 | $-18,000$ | 94,800 |
| Variable OH | 120,000 | 114,000 | 144,000 | $-6,000$ | 30,000 |
| Fixed OH | 180,000 | 180,000 | 200,000 | 0 | 20,000 |
| Total Cost | 980,000 | 940,000 | $1,140,800$ | $-40,000$ | 200,800 |
| Operating Income | 220,000 | 200,000 | -800 | $-20,000$ | $-200,800$ |

## 2.

Variance analysis matrix

|  | SP | SQ per unit | Output | SQ | SC | AP | AQ | AC | Var. | Price/Spending Variance (SP-AP)xAQ | Efficiency Variance (SQAQ)xSP | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DM | 2 | 4 | 38,000 | 152,000 | 304,000 | 1,8 | 200,000 | 360,000 | 56,000 | $(40,000)$ | 96,000 | 56,000 |
| DL | 18 | 0.5 | 38,000 | 19,000 | 342,000 | 18,2 | 24,000 | 436,800 | 94,800 | 4,800 | 90,000 | 94,800 |
| Variable OH | 6 | 0.5 | 38,000 | 19,000 | 114,000 | 6 | 24,000 | 144,000 | 30,000 | 0 | 30,000 | 30,000 |
| DM | 2 | 4 | 38,000 | 152,000 | 304,000 | 1,8 | 220,000 | 396,000 | 56,000 | -44,000 |  |  |
|  |  |  |  |  |  | 1,8 | 200,000 | 360,000 |  |  | 96,000 |  |
|  |  |  |  |  |  |  |  |  | Stock | 40,000 |  |  |

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